# One-sided solutions for optimal stopping problems with logconcave reward functions

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#### Abstract

In the literature on optimal stopping, the problem of maximizing the expected discounted reward over all stopping times has been explicitly solved for some special reward functions (including  $(x^+)^{\nu}$ ,  $(e^x - K)^+$ ,  $(K - e^{-x})^+$ ,  $x \in \mathbb{R}$ ,  $\nu \in (0, \infty)$  and K > 0) under general random walks in discrete time and Lévy processes in continuous time (subject to mild integrability conditions). All of such reward functions are continuous, increasing and logconcave while the corresponding optimal stopping times are of threshold type (i.e. the solutions are one-sided). In this paper, we show that all optimal stopping problems with increasing, logconcave and right-continuous reward functions admit one-sided solutions for general random walks and Lévy processes, thereby generalizing the aforementioned results. We also investigate in detail the principle of smooth fit for Lévy processes when the reward function is increasing and logconcave.

Keywords: American option pricing; threshold type; random walk; Lévy process; smooth fit.

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#### 1 Introduction

Let  $X = \{X_t\}_{t \ge 0}$  be a process with independent stationary increments where the time parameter t is either discrete (i.e.  $t \in \mathbb{Z}^+ := \{0, 1, ...\}$ ) or continuous (i.e.  $t \in \mathbb{R}^+ := [0, \infty)$ ).

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Let  $X_0 = x$  be the initial state. We assume that X is defined on a filtered probability space  $(\Omega, \mathcal{F}, \{\mathcal{F}_t\}, P)$ , where for each t,  $\mathcal{F}_t$  is the (enlarged)  $\sigma$ -field generated by  $\{X_s : s \leq t\}$ . For a measurable reward function  $g \geq 0$  and a discount factor  $q \geq 0$ , we consider the problem of maximizing the expected discounted reward over all stopping times. The objective is to find the value function V(x) and an optimal stopping time  $\tau^*$  (if it exists) satisfying

$$E_x\left(e^{-q\tau^*}g(X_{\tau^*})\mathbf{1}_{\{\tau^*<\infty\}}\right) = V(x) := \sup_{\tau\in\mathcal{M}} E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}\right),\tag{1.1}$$

where the subscript x in  $E_x$  refers to the initial state  $X_0 = x$ ,  $\mathcal{M}$  is the collection of all stopping times taking values in  $[0, \infty]$  and  $\mathbf{1}_A$  denotes the indicator function of A. For  $a < \infty$ , the stopping time  $\tau_a := \inf\{t \ge 0 : X_t \ge a\}$  is said to be of threshold type with threshold a. An optimal stopping time of threshold type exists if  $\tau^* = \tau_a$  for some  $a < \infty$ , in which case the optimal stopping problem (1.1) is said to admit a one-sided solution.

In the literature, motivated by applications in American option pricing, the optimal stopping problem (1.1) has been solved explicitly for special reward functions including  $(x^+)^{\nu} := (\max\{x, 0\})^{\nu} \ (\nu > 0), \ (e^x - K)^+$  and  $(K - e^{-x})^+$  in both discrete and continuous time. See Dubins and Teicher [10], Darling, Liggett and Taylor [8], Mordecki [15], Novikov and Shiryaev [17] [18], and Kyprianou and Surya [13]. Note that all of the above reward functions are continuous, increasing and logconcave, while the corresponding optimal stopping times are of threshold type. (Here and below, the word "increasing" means "nondecreasing.") Note also that for each of these reward functions, the one-sided solution for (1.1) is found explicitly under general random walks in discrete time and Lévy processes in continuous time (subject to mild integrability conditions). On the other hand, by imposing more structures on  $\{X_t\}$ , the problem (1.1) can be solved explicitly for more general reward functions. Indeed, when  $\{X_t\}$  is a matrix-exponential jump diffusion, Sheu and Tsai [21] have obtained an explicit one-sided solution of (1.1) for a fairly general class of increasing and logconcave reward functions.

In view of the above results, two natural questions arise concerning the relationship between the logconcavity and monotonicity of g and the existence of a one-sided solution: (Q1) Does the logconcavity and monotonicity of g imply the existence of a one-sided solution? More precisely, if  $g \ge 0$  is increasing and logconcave, does (1.1) admit a one-sided solution under *general* random walks and Lévy processes? (Q2) To what extent is the logconcavity and monotonicity of g implied by the existence of a one-sided solution?

To make (Q2) more precise, observe that it is easy to find a reward function  $g \ge 0$  (which

is neither increasing nor logconcave) and a process  $\{Y_t\}_{t\geq 0}$  with  $Y_0 = 0$  such that for some threshold  $a, \tau_a$  is optimal under  $\{X_t = x + Y_t\}_{t\geq 0}$  for any initial state  $x \in \mathbb{R}$ . Indeed, if for some  $g \geq 0, \tau_a = \inf\{t \geq 0 : X_t \geq a\}$  is optimal under  $\{X_t = x + Y_t\}_{t\geq 0}$  for all  $x \in \mathbb{R}$ , then with respect to the same process  $\{X_t\}$ ,

$$E_x \left( e^{-q\tau_a} \tilde{g}(X_{\tau_a}) \mathbf{1}_{\{\tau_a < \infty\}} \right) = E_x \left( e^{-q\tau_a} g(X_{\tau_a}) \mathbf{1}_{\{\tau_a < \infty\}} \right)$$
$$= \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} g(X_{\tau}) \mathbf{1}_{\{\tau < \infty\}} \right)$$
$$\geq \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} \tilde{g}(X_{\tau}) \mathbf{1}_{\{\tau < \infty\}} \right),$$

where  $\tilde{g} \geq 0$  is any reward function satisfying

$$0 \le \tilde{g}(x) \le g(x)$$
 for all  $x \in \mathbb{R}$  and  $\tilde{g}(x) = g(x)$  for  $x \ge a$ . (1.2)

This shows that, under the process  $\{X_t\}$  (for any  $X_0 = x \in \mathbb{R}$ ),  $\tau_a$  is optimal for any reward function  $\tilde{g}$  satisfying (1.2), which need not be increasing or logconcave. Thus, it seems natural to formulate (Q2) as "If  $g \ge 0$  is such that (1.1) admits a one-sided solution with respect to a sufficiently rich class of processes  $\{X_t\}$ , is g necessarily increasing and logconcave?"

The work of Hsiau, Lin and Yao [11] makes an attempt to address (Q1) and (Q2). Specifically, it is shown (cf. [11, Theorem 3.1]) that if  $g \ge 0$  is increasing, logconcave and right-continuous, (1.1) admits a one-sided solution provided that  $\{X_t\}$  is a spectrally negative Lévy process (for which a tractable fluctuation theory is available due to no overshoots). Furthermore, it is established (cf. [11, Theorem 6.1]) that for fixed q > 0, a nonnegative measurable reward function g is necessarily increasing and logconcave if for each  $\alpha \in \mathbb{R}$ , there is a threshold  $u(\alpha) < \infty$  such that  $\tau_{u(\alpha)}$  is optimal under the Brownian motion process  $X_t = x + \alpha t + B_t$  where  $\{B_t\}$  is standard Brownian motion. (A similar result is also established for the case q = 0 (cf. [11, Theorem 5.2]) where the drift parameter  $\alpha$  is restricted to  $\alpha < 0$ .)

The present paper addresses (Q1) in full generality (with the right-continuity condition imposed on g), thereby generalizing the aforementioned results in the literature. Specifically, we treat the discrete-time case in Section 2, and show that if  $g \ge 0$  is nonconstant, increasing, logconcave and right-continuous, then with respect to any random walk, there is a unique threshold  $-\infty \le u \le \infty$  such that V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ . Moreover, if  $-\infty \le u < \infty$ ,  $\tau_u$  is optimal attaining the (finite) value V(x) of (1.1) for all  $x \in \mathbb{R}$ . If  $u = \infty$ , either  $V(x) = \infty$  for all  $x \in \mathbb{R}$  in which case there are randomized stopping times with an infinite expected (discounted) reward  $or V(x) < \infty$  for all  $x \in \mathbb{R}$  in which case no optimal stopping time exists. Via the standard time discretization device, the results in Section 2 are applied in Section 3 to general Lévy processes in continuous time.

With the help of the results in Section 3, we investigate in Section 4 the principle of smooth fit for Lévy processes  $\{X_t\}$  when  $g \ge 0$  is a general increasing and logconcave function. Alili and Kyprianou [1] have shown for  $g(x) = (K - e^{-x})^+$  (described here in our setting which corresponds to perpetual American put) that the smooth fit principle holds if and only if 0 is regular for  $(0, \infty)$  for  $\{X_t\}$ . They have also conjectured that this result holds more generally. (See also Boyarchenko and Levendorskii 3) for a related discussion and Peskir [19] for an example in which  $\{X_t\}$  is a regular diffusion process and g is differentiable but the value function fails to satisfy the smooth fit condition at the optimal stopping boundary.) We show in Section 4 that their conjecture is true for general increasing and logconcave  $g \ge 0$ provided  $\log g$  is not linear in any interval. If  $\log g$  is linear in some interval, the smooth fit principle may hold even when 0 is irregular for  $(0,\infty)$  for  $\{X_t\}$ . Section 5 contains concluding remarks. The proofs of some technical lemmas (stated in Section 2) are relegated to Section 6, in which the logconcavity property of g plays a key role. (Because of space limitation, some detailed computations in the proofs are not provided. The reader may refer to the long version [14] of the present paper for details.) It should be remarked that as the characterization of the optimal threshold u for general g and  $\{X_t\}$  (cf. (2.2) below) is less than explicit, there is no general explicit expression for the corresponding value function. This fact makes it a nontrivial task to verify that the value function is excessive.

We close this section by briefly reviewing some recent papers in which effective methods are proposed to construct an *explicit* solution of (1.1) for g (not necessarily increasing or logconcave) under  $\{X_t\}$  which is a Lévy process or a more general Markov process in continuous time. Surya [23] has introduced an averaging problem (associated with (1.1)) whose solution, if it exists, yields a fluctuation identity for overshoots of a Lévy process. Then the value and the optimal stopping time for (1.1) can be expressed in terms of the solution to the averaging problem provided this solution has certain monotonicity properties. See also Deligiannidis, Le and Utev [9] for related results on Lévy processes as well as on random walks. The work of Christensen, Salminen and Ta [6] characterizes the solution of (1.1) similarly as in [9, 23] but under very general strong Markov processes including diffusions, Lévy processes and continuous-time Markov chains. Moreover, the solution can be either one-sided or two-sided depending on the representing function for the given reward function. More recently, Mordecki and Mishura [16] have generalized Surya's averaging problem so as to make the construction method more flexible. Lately, Christensen [4] has introduced an auxiliary problem for a 2-dimensional process consisting of the underlying (Markov) process  $\{X_t\}$  and its running maximum. Under suitable assumptions, the auxiliary problem turns out to have the infinitesimal look-ahead rule as its solution, which then yields an optimal stopping time for (1.1).

### 2 Optimal stopping for random walks

In this section, we use  $n \in \mathbb{Z}^+$  (instead of t) to denote the discrete time parameter. Let  $\xi, \xi_1, \xi_2, \ldots$  be a sequence of real-valued independent and identically distributed (i.i.d.) random variables. To avoid trivial cases, assume that  $P(\xi > 0) > 0$ . For  $X_0 = x \in \mathbb{R}$ , let  $X_{n+1} = X_n + \xi_{n+1}$  for  $n = 0, 1, \ldots$ , so that  $\{X_n\}_{n\geq 0}$  is a random walk with initial state x. For  $y \in \mathbb{R} \cup \{-\infty\}$ , define  $\tau_y := \inf\{n \geq 0 : X_n \geq y\}$  (a threshold-type stopping time) and  $T_y := \inf\{n \geq 1 : X_n \geq y\}$  (which is different from  $\tau_y$  if  $X_0 \geq y$ ). Consider a nonnegative reward function  $g : \mathbb{R} \to [0, \infty)$  which is nonconstant, increasing (i.e.  $g(x) \leq g(y)$  for x < y) and logconcave (i.e.  $g(\theta x + (1 - \theta)y) \geq (g(x))^{\theta} (g(y))^{1-\theta}$  for all x, y and  $0 < \theta < 1$ ). Letting  $\log 0 := -\infty$ , the function  $h(x) := \log g(x)$  is increasing and concave, so that the left-hand derivative h'(x-) is well defined (possibly  $+\infty$ ) at every x with  $h(x) > -\infty$ . Letting  $h'(x-) := +\infty$  if  $h(x) = -\infty$ , we have that h'(x-) is decreasing (and nonnegative) in  $x \in \mathbb{R}$ .

$$\beta := \lim_{x \to \infty} h'(x-), \tag{2.1}$$

$$u := \inf\left\{x \in \mathbb{R} : \frac{E_x\left(e^{-qT_x}g\left(X_{T_x}\right)\mathbf{1}_{\{T_x < \infty\}}\right)}{g(x)} \le 1\right\} \quad \left(\frac{a}{0} := \infty \text{ for } a \ge 0\right),$$
(2.2)

$$W := \sup_{y \in \mathbb{R}} E_0(e^{-q\tau_y}g(X_{\tau_y})\mathbf{1}_{\{\tau_y < \infty\}}) = \sup_{y \in \mathbb{R}} E(e^{-q\tau_y}g(X_{\tau_y})\mathbf{1}_{\{\tau_y < \infty\}}),$$
(2.3)

$$V(x) := \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} g(X_\tau) \mathbf{1}_{\{\tau < \infty\}} \right) \ (x \in \mathbb{R}).$$
(2.4)

(While the subscript x in  $E_x$  refers to the initial state  $X_0 = x$ , in case x = 0, we write  $E = E_0$  for simplicity as in (2.3).)

**Remark 2.1.** A nonnegative, nonconstant, increasing and logconcave function g is contin-

uous everywhere except possibly at

$$x_0 := \inf\{s \in \mathbb{R} : g(s) > 0\}.$$
 (2.5)

Note that  $-\infty \leq x_0 < \infty$ . Moreover, since g is nonconstant, g is not identically 0 while  $\lim_{x\to-\infty} g(x) = 0$ . In Theorem 2.1 below, g is assumed to be right-continuous, which implies that  $g(x_0) = g(x_0+)$  if  $x_0 > -\infty$ .

**Remark 2.2.** Note that  $\mathcal{L}(T_x, X_{T_x} \mathbf{1}_{\{T_x < \infty\}} | X_0 = x) = \mathcal{L}(T_0, (x + X_{T_0}) \mathbf{1}_{\{T_0 < \infty\}} | X_0 = 0)$ , where  $\mathcal{L}(Z)$  denotes the law of a random vector Z. Since by logconcavity,  $g(x + \delta)/g(x)$  is decreasing in x for  $\delta \ge 0$ , it follows that

$$E_{x}\left(e^{-qT_{x}}g\left(X_{T_{x}}\right)\mathbf{1}_{\{T_{x}<\infty\}}\right)/g(x) = E\left(e^{-qT_{0}}g\left(x+X_{T_{0}}\right)\mathbf{1}_{\{T_{0}<\infty\}}\right)/g(x) \text{ is decreasing in } x.$$
(2.6)

It can be argued that if  $G(x) := E_x \left( e^{-qT_x} g(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right) = \infty$  for some x, then  $G(x) = \infty$ for all  $x \in \mathbb{R}$ , in which case we have  $u = \infty$ . Thus, if  $u < \infty$ , then  $G(x) < \infty$  is continuous and increasing in  $x > x_0$ , so that

$$E_x\left(e^{-qT_x}g\left(X_{T_x}\right)\mathbf{1}_{\{T_x<\infty\}}\right)/g(x) \ \left(=G(x)/g(x)\right) \ is \ continuous \ (and \ decreasing) \ in \ x>x_0,$$

where  $x_0$  is given in (2.5). It follows that

$$E_u\left(e^{-qT_u}g\left(X_{T_u}\right)\mathbf{1}_{\{T_u < \infty\}}\right) = g(u) \quad provided \quad x_0 < u < \infty.$$

$$(2.7)$$

**Theorem 2.1.** Let  $g : \mathbb{R} \to [0,\infty)$  be nonconstant, increasing, logconcave and rightcontinuous, and define  $\beta$ , u, W and V(x) as in (2.1)–(2.4). Assume  $P(\xi > 0) > 0$ . Then the following statements hold.

- (i) If  $-\infty \leq u < \infty$ , then the threshold-type stopping time  $\tau_u$  is optimal, i.e.  $V(x) = E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right)$  for all  $x \in \mathbb{R}$ .
- (ii) If  $u = \infty$ , then  $V(x) = \lim_{y \to \infty} E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) = e^{\beta x} W$  for all x. If, in addition,  $W = \infty$ , then there exist (randomized) stopping times that yield an infinite expected (discounted) reward; if  $W < \infty$ , then there is no optimal stopping time.

**Corollary 2.1.** (i) V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ .

(ii) V(x)/g(x) is decreasing in x.

(iii) If  $x_0 < u < \infty$  or  $u = -\infty$  or  $u = \infty$  and  $W < \infty$ , then V(x) is continuous everywhere.

**Remark 2.3.** By Corollary 2.1,  $u = \inf\{x : V(x) = g(x)\} = \sup\{x : V(x) > g(x)\}$ . By Theorem 2.1,  $(-\infty, u)$  and  $[u, \infty)$  are the (optimal) continuation and stopping regions, respectively. If  $u = -\infty$ , there is no continuation region, so that stopping immediately is optimal. If  $u = \infty$ , the stopping region is empty and there is no optimal stopping time in the sense that for any initial state x and for any stopping time  $\tau$ , one can always find another stopping time  $\tau'$  such that  $P_x(\tau' \ge \tau) = 1$  and

$$E_x\left[e^{-q\tau'}g(X_{\tau'}) \mid \mathcal{F}_{\tau}\right] > e^{-q\tau}g(X_{\tau}) \quad a.s. \quad on \quad \{\tau < \infty\}.$$

**Remark 2.4.** Novikov and Shiryaev [18] have solved (1.1) for  $g(x) = (x^+)^{\nu}$  with  $\nu > 0$ , and found that the optimal threshold is the positive root of the associated Appell function, which generalizes an earlier result of Darling et al. [8] for  $\nu = 1$ . It can be shown that their optimal threshold agrees with (2.2). As an illustration, consider  $g(x) = x^+$  and q = 0, for which Darling et al. [8] showed that if  $E(\xi) < 0$ , then  $\tau_{E(M)}$  is optimal where M := $\sup\{0, \xi_1, \xi_1 + \xi_2, \ldots\}$ . For  $E(\xi) < 0$ , the value of u defined in (2.2) satisfies (cf. (2.7))

$$0 < u = g(u) = E_u \left( g(X_{T_u}) \mathbf{1}_{\{T_u < \infty\}} \right) = E_u \left( X_{T_u} \mathbf{1}_{\{T_u < \infty\}} \right) = E \left[ (u + X_{T_0}) \mathbf{1}_{\{T_0 < \infty\}} \right],$$

yielding

$$u = E\left(X_{T_0} \mathbf{1}_{\{T_0 < \infty\}}\right) / P(T_0 = \infty) = E(M),$$

where the second equality follows from the fact that  $\mathcal{L}(M) = \mathcal{L}\left((X_{T_0} + M')\mathbf{1}_{\{T_0 < \infty\}} \mid X_0 = 0\right)$ with M' being an independent copy of M. When  $E(\xi) \ge 0$  or  $E(\xi)$  is undefined (i.e.  $E(\max\{\xi, 0\})$ )  $= \infty = E(\max\{-\xi, 0\})$ ), it is readily shown that  $u = \infty = E(M)$ . Thus, the value of udefined in (2.2) equals E(M) regardless of whether  $E(\xi) < 0$ .

**Remark 2.5.** For g(x) > 0, it can be shown that  $E_x\left(e^{-qT_x}g\left(X_{T_x}\right)\mathbf{1}_{\{T_x<\infty\}}\right)/g(x) \leq 1$  if and only if  $E_x\left(e^{-q\tau_{x+}}g\left(X_{\tau_{x+}}\right)\mathbf{1}_{\{\tau_{x+}<\infty\}}\right)/g(x) \leq 1$ , where  $\tau_{x+} := \inf\{n \geq 0 : X_n > x\}$ . It follows that the definition of u in (2.2) is equivalent to

$$u = \inf \left\{ x \in \mathbb{R} : E_x \left( e^{-q\tau_{x+}} g\left( X_{\tau_{x+}} \right) \mathbf{1}_{\{\tau_{x+} < \infty\}} \right) / g(x) \le 1 \right\}.$$

If  $x_0 < u < \infty$ , it follows from (2.7) that

$$g(u) = E_u \left( e^{-qT_u} g(X_{T_u}) \mathbf{1}_{\{T_u < \infty\}} \right) = E_u \left( e^{-q\tau_{u+}} g(X_{\tau_{u+}}) \mathbf{1}_{\{\tau_{u+} < \infty\}} \right),$$

which together with the optimality of  $\tau_u$  implies that  $\tau_{u+}$  is also optimal. However,  $\tau_{u+}$ may not be optimal if  $u = x_0 > -\infty$ . As an example, consider the (logconcave) function  $g(x) = \mathbf{1}_{[0,\infty)}(x)$ , for which  $u = x_0 = 0$ . While  $\tau_0$  is optimal, we have  $g(0) = 1 > E_0 \left( e^{-q\tau_0+} g(X_{\tau_0+}) \mathbf{1}_{\{\tau_0+<\infty\}} \right)$  if q > 0 or  $E(\xi) < 0$ .

To prove Theorem 2.1, we need the following lemmas.

**Lemma 2.1.** For  $f : \mathbb{R} \to [0, \infty)$  and  $v \in \mathbb{R}$ , let  $U(x) := E_x(e^{-q\tau_v}f(X_{\tau_v})\mathbf{1}_{\{\tau_v < \infty\}}), x \in \mathbb{R}$ . Then  $E(e^{-q}U(x+\xi)) = E_x(e^{-qT_v}f(X_{T_v})\mathbf{1}_{\{T_v < \infty\}}), x \in \mathbb{R}$ .

**Lemma 2.2.** Let f(x) and g(x) be nonnegative functions defined on  $\mathbb{R}$ . If  $f(x) \ge g(x)$  and  $f(x) \ge E[e^{-q}f(x+\xi)]$  for all x, then  $f(x) \ge \sup_{\tau \in \mathcal{M}} E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau < \infty\}}\right)$  for  $x \in \mathbb{R}$ .

**Lemma 2.3.** Assume  $P(\xi > 0) > 0$ . Let  $g : \mathbb{R} \to [0, \infty)$  be nonconstant, increasing and logconcave. Suppose that

$$E_y\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right)/g(y) \ge 1 \text{ for some } y > x_0 := \inf\{s: g(s) > 0\}.$$
 (2.8)

Then the following hold.

(i) 
$$E_x\left(e^{-qT_a}g(X_{T_a})\mathbf{1}_{\{T_a<\infty\}}\right) \leq E_x\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right) \text{ for } x \in \mathbb{R} \text{ and } a \in [-\infty, y).$$

(ii) 
$$g(x) \leq E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right)$$
 for  $x \in (-\infty, y)$ .

**Lemma 2.4.** Assume  $P(\xi > 0) > 0$ . Let  $g : \mathbb{R} \to [0, \infty)$  be nonconstant, increasing and logconcave. Suppose that

$$E_y\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right)/g(y) \le 1 \text{ for some } y > x_0 := \inf\{s: g(s) > 0\}.$$
 (2.9)

Then the following hold.

(i)  $E_x\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right) \ge E_x\left(e^{-qT_a}g(X_{T_a})\mathbf{1}_{\{T_a<\infty\}}\right)$  for  $x \in \mathbb{R}$  and  $a \in (y,\infty)$ . (ii)  $g(y) \ge E_y\left(e^{-q\tau_a}g(X_{\tau_a})\mathbf{1}_{\{\tau_a<\infty\}}\right)$  for  $a \in (y,\infty)$ .

**Lemma 2.5.** Assume  $P(\xi > 0) > 0$  and  $\phi(\lambda) := E(e^{\lambda \xi}) < \infty$  for all  $\lambda \ge 0$ . Let  $g : \mathbb{R} \to [0, \infty)$  be nonconstant, increasing, logconcave and right-continuous. Define u as in (2.2). Suppose  $u < \infty$ . Then  $\tau_u$  is optimal. Moreover, the value function V(x) satisfies V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ .

**Lemma 2.6.** Assume  $P(\xi > 0) > 0$ . Let  $g : \mathbb{R} \to [0, \infty)$  be nonconstant, increasing, logconcave and right-continuous. Define u as in (2.2). Suppose there exist  $x' \in \mathbb{R}$  and c > 0such that g(x) = c for  $x \ge x'$ . Then  $u \le x'$  and  $\tau_u$  is optimal. Moreover, the value function V(x) satisfies V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ .

Lemma 2.1 follows easily by conditioning on  $X_1 = x + \xi$ . Lemma 2.2 is a standard result (see [17, Lemma 5]). The proofs of Lemmas 2.3–2.6 are relegated to Section 6. We are now ready to prove Theorem 2.1.

**Proof of Theorem 2.1(i).** Let  $\{b_k\}_{k\geq 1}$  be an increasing sequence such that  $b_1 > x_0$  and  $\lim_{k\to\infty} b_k = \infty$ . For each  $k \geq 1$ , let  $g_k(x) := g(x \wedge b_k) := g(\min\{x, b_k\})$  for  $x \in \mathbb{R}$ , and let

$$V_k(x) := \sup_{\tau \in \mathcal{M}} E_x(e^{-q\tau}g_k(X_\tau)\mathbf{1}_{\{\tau < \infty\}}).$$
(2.10)

Then for  $k \ge 1$ ,  $g_k(x)$  is nonconstant, increasing, logconcave and right-continuous. Since  $g_k(x)$  is increasing in k, so is  $V_k(x)$ . Note that  $g_k(x) = g(b_k) > 0$  for  $x \ge b_k$  and  $g_k(x) = g(x)$  for  $x < b_k$ . We have that  $V_k(x) \le g(b_k)$  for  $x \in \mathbb{R}$ , and by Lemma 2.6 that  $\tau_{u_k}$  is optimal for the optimal stopping problem (2.10) with reward function  $g_k$ , where

$$u_k := \inf \left\{ x \in \mathbb{R} : E_x(e^{-qT_x}g_k(X_{T_x})\mathbf{1}_{\{T_x < \infty\}}) / g_k(x) \le 1 \right\} \le b_k < \infty.$$
(2.11)

We claim that  $u_k$  is increasing in k. If  $u_{k+1} \ge b_k$ , then  $u_{k+1} \ge u_k$  clearly. In case  $u_{k+1} < b_k$ , we have  $V_k(u_{k+1}) \le V_{k+1}(u_{k+1}) = g_{k+1}(u_{k+1}) = g(u_{k+1}) = g_k(u_{k+1})$ , implying that  $u_{k+1} \ge u_k$ .

Let  $u_{\infty} := \lim_{k \to \infty} u_k$  and  $V_{\infty}(x) := \lim_{k \to \infty} V_k(x)$ . For any  $\tau \in \mathcal{M}$ , we have by the monotone convergence theorem

$$E_x(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}) = \lim_{k\to\infty} E_x(e^{-q\tau}g_k(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}) \le V_{\infty}(x),$$

implying that  $V(x) = V_{\infty}(x)$  for all x. Now we prove in three steps that  $\tau_u$  is optimal if  $-\infty \leq u < \infty$ . We show in step 1 that  $u_{\infty} \leq u \ (<\infty)$ , in step 2 that  $\tau_{u_{\infty}}$  is optimal, and in step 3 that  $u_{\infty} \geq u$ .

Step 1. To prove  $u_{\infty} \leq u$ , suppose to the contrary that  $u < u_{\infty}$ . Choose an x and a (large) k such that  $u < x < u_k$  and  $b_k \geq x$ . We have by (2.2)

$$g_k(x) = g(x) \ge E_x \left( e^{-qT_x} g(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right) \ge E_x \left( e^{-qT_x} g_k(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right),$$

which together with (2.11) implies that  $x \ge u_k$ , a contradiction. This proves that  $u_{\infty} \le u$ .

Step 2. To prove that  $\tau_{u_{\infty}}$  is optimal, it suffices to show that

$$E_x\left(e^{-q\tau_{u_{\infty}}}g(X_{\tau_{u_{\infty}}})\mathbf{1}_{\{\tau_{u_{\infty}}<\infty\}}\right) \ge \sup_k V_k(x) \ (=V_{\infty}(x)=V(x)) \ \text{ for all } x.$$
(2.12)

If  $u_{\infty} = -\infty$ , then  $u_{\infty} = u_k = -\infty$  for all k, implying, for all x, that

$$V_k(x) = g_k(x) \le g(x) = E_x \left( e^{-q\tau_{u_\infty}} g(X_{\tau_{u_\infty}}) \mathbf{1}_{\{\tau_{u_\infty} < \infty\}} \right) \text{ for all } k,$$

establishing (2.12) for the case  $u_{\infty} = -\infty$ .

Suppose  $-\infty < u_{\infty} \ (\leq u < \infty)$ . Since  $u_{\infty} \geq u_k$  for all k, we have for  $x \geq u_{\infty}$ ,

$$E_x\left(e^{-q\tau_{u_{\infty}}}g(X_{\tau_{u_{\infty}}})\mathbf{1}_{\{\tau_{u_{\infty}}<\infty\}}\right) = g(x) \ge g_k(x) = V_k(x) \text{ for all } k.$$

It remains to prove (2.12) for  $x < u_{\infty}$ . Note that  $u_{\infty} \ge u_k \ge x_0$  for all k. If  $u_{\infty} = x_0$ , then  $u_k = u_{\infty} = x_0$  for all k, so that

$$V_k(x) = E_x \left( e^{-q\tau_{u_\infty}} g_k(X_{\tau_{u_\infty}}) \mathbf{1}_{\{\tau_{u_\infty} < \infty\}} \right) \le E_x \left( e^{-q\tau_{u_\infty}} g(X_{\tau_{u_\infty}}) \mathbf{1}_{\{\tau_{u_\infty} < \infty\}} \right) \text{ for all } k,$$

proving (2.12).

Now suppose that  $u_{\infty} > x_0$ . To prove (2.12) for  $x < u_{\infty}$ , let  $k_0$  be so large that  $x < u_{k_0}$ ,  $2u_{k_0} - u_{\infty} > x_0$  and  $b_{k_0} > u_{\infty}$ . Thus for all  $k \ge k_0$ , we have  $x < u_k$ ,  $2u_k - u_{\infty} > x_0$  and  $b_k > u_{\infty}$ . For  $k \ge k_0$ , let  $\varepsilon_k := u_{\infty} - u_k$  ( $\ge 0$ ),

$$U_k(x) := E_x \left( e^{-q\tau_{u_{\infty}}} g_k(X_{\tau_{u_{\infty}}}) \mathbf{1}_{\{\tau_{u_{\infty}} < \infty\}} \right), \quad \tau' := \tau_{u_k - \varepsilon_k} := \inf\{n \ge 0 : X_n \ge u_k - \varepsilon_k\},$$
  
and  $\widetilde{V}_k(y) := E_y \left( e^{-q\tau'} g_k(X_{\tau'}) \mathbf{1}_{\{\tau' < \infty\}} \right) \quad (\le V_k(y)) \text{ for } y \in \mathbb{R}.$ 

Since  $\mathcal{L}(\tau_{u_{\infty}}, X_{\tau_{u_{\infty}}} \mathbf{1}_{\{\tau_{u_{\infty}} < \infty\}} \mid X_0 = x) = \mathcal{L}(\tau_{u_k}, (\varepsilon_k + X_{\tau_{u_k}}) \mathbf{1}_{\{\tau_{u_k} < \infty\}} \mid X_0 = x - \varepsilon_k)$ , we have

$$U_{k}(x) = E_{x-\varepsilon_{k}} \left( e^{-q\tau_{u_{k}}} g_{k}(\varepsilon_{k} + X_{\tau_{u_{k}}}) \mathbf{1}_{\{\tau_{u_{k}} < \infty\}} \right)$$
  

$$\geq E_{x-\varepsilon_{k}} \left( e^{-q\tau_{u_{k}}} g_{k}(X_{\tau_{u_{k}}}) \mathbf{1}_{\{\tau_{u_{k}} < \infty\}} \right) = V_{k}(x-\varepsilon_{k}) \geq \widetilde{V}_{k}(x-\varepsilon_{k}).$$
(2.13)

Let  $\tau'' := \tau_{u_k - x} := \inf\{n \ge 0 : X_n \ge u_k - x\}$ . On  $\{\tau'' < \infty\}$ , we have

$$g_k(x - \varepsilon_k + X_{\tau''}) \ge g_k(u_k - \varepsilon_k) = g_k(2u_k - u_\infty) = g((2u_k - u_\infty) \wedge b_k) = g(2u_k - u_\infty) > 0.$$

Since  $\mathcal{L}(\tau_{u_k}, X_{\tau_{u_k}} \mathbf{1}_{\{\tau_{u_k} < \infty\}} \mid X_0 = x) = \mathcal{L}(\tau'', (x + X_{\tau''}) \mathbf{1}_{\{\tau'' < \infty\}} \mid X_0 = 0)$ , we have

$$V_{k}(x) = E_{x} \left( e^{-q\tau_{u_{k}}} g_{k}(X_{\tau_{u_{k}}}) \mathbf{1}_{\{\tau_{u_{k}} < \infty\}} \right)$$

$$= E \left( e^{-q\tau''} g_{k}(x + X_{\tau''}) \mathbf{1}_{\{\tau'' < \infty\}} \right)$$

$$= E \left( e^{-q\tau''} \frac{g_{k}(x + X_{\tau''})}{g_{k}(x - \varepsilon_{k} + X_{\tau''})} g_{k}(x - \varepsilon_{k} + X_{\tau''}) \mathbf{1}_{\{\tau'' < \infty\}} \right)$$

$$\leq \frac{g_{k}(u_{k})}{g_{k}(2u_{k} - u_{\infty})} E \left( e^{-q\tau''} g_{k}(x - \varepsilon_{k} + X_{\tau''}) \mathbf{1}_{\{\tau'' < \infty\}} \right)$$

$$= \frac{g_{k}(u_{k})}{g_{k}(2u_{k} - u_{\infty})} E_{x - \varepsilon_{k}} \left( e^{-q\tau'} g_{k}(X_{\tau'}) \mathbf{1}_{\{\tau' < \infty\}} \right) = \frac{g_{k}(u_{k})}{g_{k}(2u_{k} - u_{\infty})} \widetilde{V}_{k}(x - \varepsilon_{k}), \quad (2.14)$$

where the inequality is due to the logconcavity of  $g_k$ . By (2.13) and (2.14), we have

$$U_k(x) \ge \frac{g_k(2u_k - u_\infty)}{g_k(u_k)} V_k(x) = \frac{g(2u_k - u_\infty)}{g(u_k)} V_k(x) \text{ for } k \ge k_0.$$
(2.15)

Letting  $k \to \infty$ , the right- and left-hand sides of (2.15) tend, respectively, to  $V_{\infty}(x)$  and  $E_x\left(e^{-q\tau_{u_{\infty}}}g(X_{\tau_{u_{\infty}}})\mathbf{1}_{\{\tau_{u_{\infty}}<\infty\}}\right)$ , yielding (2.12).

Step 3. We now prove that  $u_{\infty} \geq u$ . Suppose to the contrary that  $u > u_{\infty} (\geq x_0)$ . Then it follows from (2.2) that  $E_{u_{\infty}} \left( e^{-qT_{u_{\infty}}} g\left( X_{T_{u_{\infty}}} \right) \mathbf{1}_{\{T_{u_{\infty}} < \infty\}} \right) / g(u_{\infty}) > 1$ , which implies by the optimality of  $\tau_{u_{\infty}}$  (established in step 2) that

$$g(u_{\infty}) < E_{u_{\infty}}\left(e^{-qT_{u_{\infty}}}g\left(X_{T_{u_{\infty}}}\right)\mathbf{1}_{\{T_{u_{\infty}}<\infty\}}\right) \leq V(u_{\infty}) = g(u_{\infty}),$$

a contradiction. Thus,  $u \leq u_{\infty}$ . The proof is complete.

**Proof of Theorem 2.1(ii).** Let  $Q_y(x) := E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right), x, y \in \mathbb{R}$ . Claim that

 $Q_y(x)$  is increasing in  $y \in \mathbb{R}$ . (2.16)

For any given x, y and y' with y < y', we have  $P_x(\tau_y \le \tau_{y'}) = 1$ . On  $\{\tau_y < \infty\}$ , define

$$H := E_x \left[ e^{-q(\tau_{y'} - \tau_y)} g(X_{\tau_{y'}}) \mathbf{1}_{\{\tau_{y'} < \infty\}} \mid \mathcal{F}_{\tau_y} \right],$$

so that  $Q_{y'}(x) = E_x \left( e^{-q\tau_y} H \mathbf{1}_{\{\tau_y < \infty\}} \right)$ . If  $y < y' \leq x_0$ , we have  $H \geq g(X_{\tau_y}) = 0$  on  $\{\tau_y < \infty, X_{\tau_y} < x_0\}$  and  $H = g(X_{\tau_y})$  on  $\{\tau_y < \infty, X_{\tau_y} \geq x_0\}$ . If  $y' > x_0$ , we have  $E_{y'} \left( e^{-qT_{y'}}g(X_{T_{y'}})\mathbf{1}_{\{T_{y'} < \infty\}} \right) / g(y') > 1$  (since  $u = \infty$ ). By Lemma 2.3(ii),  $H \geq g(X_{\tau_y})$  on  $\{\tau_y < \infty, X_{\tau_y} < y'\}$  and  $H = g(X_{\tau_y})$  on  $\{\tau_y < \infty, X_{\tau_y} \geq y'\}$ . Thus we have shown that  $H \geq g(X_{\tau_y})$  on  $\{\tau_y < \infty\}$ , implying that

$$Q_{y'}(x) = E_x \left( e^{-q\tau_y} H \mathbf{1}_{\{\tau_y < \infty\}} \right) \ge E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) = Q_y(x),$$

establishing (2.16). Let

$$Q(x) := \sup_{y} Q_y(x) = \lim_{y \to \infty} Q_y(x), \text{ and } Q(0) = W.$$
 (2.17)

To show

$$V(x) = Q(x) = \lim_{y \to \infty} Q_y(x), \qquad (2.18)$$

consider an increasing sequence  $\{b_k\}_{k\geq 1}$  with  $b_1 > x_0$  and  $\lim_{k\to\infty} b_k = \infty$ . Let  $g_k(x) := g(x \wedge b_k)$  and let  $V_k(x)$  and  $u_k$  be defined as in (2.10) and (2.11), respectively. Observing that  $V(x) = \lim_{k\to\infty} V_k(x) = \sup_k V_k(x)$ , we have

$$V(x) = \sup_{k} V_{k}(x) = \sup_{k} E_{x} \left( e^{-q\tau_{u_{k}}} g_{k}(X_{\tau_{u_{k}}}) \mathbf{1}_{\{\tau_{u_{k}} < \infty\}} \right)$$
$$\leq \sup_{k} E_{x} \left( e^{-q\tau_{u_{k}}} g(X_{\tau_{u_{k}}}) \mathbf{1}_{\{\tau_{u_{k}} < \infty\}} \right)$$
$$= \sup_{k} Q_{u_{k}}(x) \leq Q(x) \leq V(x),$$

where the second equality is due to the optimality of the threshold  $u_k$  for the reward function  $g_k$ . This proves (2.18).

Since 
$$\mathcal{L}(\tau_y, X_{\tau_y} \mathbf{1}_{\{\tau_y < \infty\}} \mid X_0 = x) = \mathcal{L}(\tau_{y-x}, (x + X_{\tau_{y-x}}) \mathbf{1}_{\{\tau_{y-x} < \infty\}} \mid X_0 = 0)$$
, we have  

$$V(x) = Q(x) = \lim_{y \to \infty} E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) \quad (by \ (2.18))$$

$$= \lim_{y \to \infty} E \left( e^{-q\tau_y} g(x + X_{\tau_{y-x}}) \mathbf{1}_{\{\tau_y < \infty\}} \right)$$

$$= \lim_{y \to \infty} E \left( e^{-q\tau_y} g(x + X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right)$$

$$= \lim_{y \to \infty} E \left[ \left( \frac{g(x + X_{\tau_y})}{g(X_{\tau_y})} \right) e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right]$$

$$= e^{\beta x} \lim_{y \to \infty} E \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) = e^{\beta x} Q(0) = e^{\beta x} W, \quad (2.19)$$

where we have used the facts that on  $\{\tau_y < \infty\}, X_{\tau_y} \ge y$  and

$$\inf_{z \ge y} g(x+z)/g(z) \le g(x+X_{\tau_y})/g(X_{\tau_y}) \le \sup_{z \ge y} g(x+z)/g(z).$$

Note that

$$\inf_{z \ge y} g(x+z)/g(z) = \inf_{z \ge y} e^{h(x+z)-h(z)} \ge \inf_{z \ge y} e^{h'((x+z)-)x} = \min\left\{e^{h'((x+y)-)x}, e^{\beta x}\right\} \to e^{\beta x}$$

as  $y \to \infty$ , and that

$$\sup_{z \ge y} g(x+z)/g(z) = \sup_{z \ge y} e^{h(x+z)-h(z)} \le \sup_{z \ge y} e^{h'(z-)x} = \max\left\{e^{h'(y-)x}, e^{\beta x}\right\} \to e^{\beta x}$$

as  $y \to \infty$ . Suppose  $W = \infty$ . By (2.19),  $V(x) = e^{\beta x}W = \infty$ . In view of  $Q_y(x) \to \infty$  as  $y \to \infty$ , let  $y_k, k = 1, 2, \ldots$  be such that

$$Q_{y_k}(x) = E_x \left( e^{-q\tau_{y_k}} g(X_{\tau_{y_k}}) \mathbf{1}_{\{\tau_{y_k} < \infty\}} \right) > 2^k.$$

Let  $\tau$  be a randomized stopping time of threshold type which chooses the threshold  $y_k$  with probability  $2^{-k}$ ,  $k = 1, 2, \ldots$  Then we have  $E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}\right) = \infty$ .

Now suppose  $W < \infty$ . To prove that there is no optimal stopping time, it suffices to show for  $x \in \mathbb{R}$  and any stopping time  $\tau$  with  $P_x(\tau < \infty) > 0$  that

$$V(x) > E_x \left( e^{-q\tau} g(X_\tau) \mathbf{1}_{\{\tau < \infty\}} \right).$$
(2.20)

Consider an increasing sequence of stopping times  $\tau'_k := \inf\{n \ge \tau : X_n \ge k\} \ge \tau, k = 1, 2, \dots$  We have

$$V(x) \geq E_x \left( e^{-q\tau'_k} g(X_{\tau'_k}) \mathbf{1}_{\{\tau'_k < \infty\}} \right)$$
  
=  $E_x \left( e^{-q\tau} \mathbf{1}_{\{\tau < \infty\}} E_x \left[ e^{-q(\tau'_k - \tau)} g(X_{\tau'_k}) \mathbf{1}_{\{\tau'_k < \infty\}} \mid \mathcal{F}_{\tau} \right] \right)$   
=  $E_x \left( e^{-q\tau} Q_k(X_{\tau}) \mathbf{1}_{\{\tau < \infty\}} \right),$ 

which by (2.18) increases to  $E_x(e^{-q\tau}V(X_{\tau})\mathbf{1}_{\{\tau<\infty\}})$  as  $k \to \infty$ . Since V(y) > g(y) for all y and  $P_x(\tau < \infty) > 0$ , we have  $V(x) \ge E_x(e^{-q\tau}V(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}) > E_x(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}})$ , establishing (2.20). The proof is complete.

**Remark 2.6.** The proof of Corollary 2.1 is relatively straightforward and is omitted. The reader may refer to [14] for details.

#### **3** Optimal stopping for Lévy processes

Let  $X = \{X_t\}_{t\geq 0}$  be a Lévy process with initial state  $X_0 = x \in \mathbb{R}$ . For a comprehensive discussion of Lévy processes, see [2], [12] and [20]. As in Section 2, assume  $P(X_1 > 0) > 0$  since the case  $P(X_1 \le 0) = 1$  is trivial. For  $q \ge 0$  and  $g : \mathbb{R} \to [0, \infty)$ , let

$$V(x) := \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} g(X_\tau) \mathbf{1}_{\{\tau < \infty\}} \right), \tag{3.1}$$

where  $\mathcal{M}$  is the class of all stopping times  $\tau$  taking values in  $[0, \infty]$  with respect to the filtration  $\{\mathcal{F}_t\}_{t\geq 0}, \mathcal{F}_t$  being the natural enlargement of  $\sigma\{X_s, 0\leq s\leq t\}$ .

To apply Theorem 2.1 to the problem (3.1), we introduce a sequence of optimal stopping problems in discrete time (*cf.* [22, Chapter 3]). For  $\ell = 1, 2, ...,$  let  $\mathcal{M}^{(\ell)}$  denote the class of all stopping times in  $\mathcal{M}$  taking values in  $\{n2^{-\ell} : n = 0, 1, ..., \infty\}$  and

$$V^{(\ell)}(x) := \sup_{\tau \in \mathcal{M}^{(\ell)}} E_x \left( e^{-q\tau} g(X_\tau) \mathbf{1}_{\{\tau < \infty\}} \right), \ x \in \mathbb{R}.$$
(3.2)

Note that by the Markov property of X,  $V^{(\ell)}(x)$  equals the supremum of  $E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}\right)$ over the (smaller) class of all stopping times  $\tau$  taking values in  $\{n2^{-\ell}: n = 0, 1, \ldots, \infty\}$  such that  $\{\tau = n2^{-\ell}\} \in \sigma\{X_{i2^{-\ell}}, i = 0, 1, \ldots, n\} \subset \mathcal{F}_{n2^{-\ell}}$ . So we can apply Theorem 2.1 to (3.2).

Let  $u^{(\ell)}$  be defined as in (2.2) with  $T_x$  replaced by  $T_x^{(\ell)} := 2^{-\ell} \inf\{n \ge 1 : X_{n2^{-\ell}} \ge x\}$ , i.e.,

$$u^{(\ell)} := \inf \left\{ x \in \mathbb{R} : E_x \left( e^{-qT_x^{(\ell)}} g(X_{T_x^{(\ell)}}) \mathbf{1}_{\{T_x^{(\ell)} < \infty\}} \right) / g(x) \le 1 \right\}.$$
(3.3)

For  $y \in \mathbb{R} \cup \{-\infty\}$ , let  $\tau_y := \inf\{t \ge 0 : X_t \ge y\} \in \mathcal{M}$ , and

$$\tau_y^{(\ell)} = \tau^{(\ell)}(y) := 2^{-\ell} \inf\{n \ge 0 : X_{n2^{-\ell}} \ge y\} \in \mathcal{M}^{(\ell)}.$$

By Theorem 2.1, if  $u^{(\ell)} < \infty$ , then  $\tau_{u^{(\ell)}}^{(\ell)} = \tau^{(\ell)}(u^{(\ell)})$  is optimal for (3.2), i.e.

$$V^{(\ell)}(x) = E_x \left( e^{-q\tau^{(\ell)}(u^{(\ell)})} g\left( X_{\tau^{(\ell)}(u^{(\ell)})} \right) \mathbf{1}_{\{\tau^{(\ell)}(u^{(\ell)}) < \infty\}} \right), \ x \in \mathbb{R}.$$
 (3.4)

By Lemma 3.1 below,  $u^{(\ell)}$  is increasing in  $\ell.$  Let

$$u := \lim_{\ell \to \infty} u^{(\ell)} \text{ and } W := \sup_{y \in \mathbb{R}} E\left(e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}}\right).$$
(3.5)

**Remark 3.1.** In Section 2, we used the notations V(x), u and W for the random walk setting. In this section, the same notations are used for the Lévy process setting. Moreover, we refer to the setting of random walk  $\{X_{n2^{-\ell}}, n = 0, 1, ...\}$  by attaching the superscript  $(\ell)$ , e.g.  $V^{(\ell)}(x)$ ,  $u^{(\ell)}$ ,  $\tau_x^{(\ell)}$ .

**Theorem 3.1.** Let  $q \ge 0$  and  $g : \mathbb{R} \to [0, \infty)$  be nonconstant, increasing, logconcave and right-continuous. Let  $\beta := \lim_{x\to\infty} h'(x-)$  where  $h(x) := \log g(x)$ . Define V(x), u and W as in (3.1) and (3.5).

- (i) If  $-\infty \leq u < \infty$ , then  $\tau_u$  is optimal, i.e.  $V(x) = E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right)$  for all x.
- (ii) If  $u = \infty$ , then  $V(x) = \lim_{y \to \infty} E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) = e^{\beta x} W$  for  $x \in \mathbb{R}$ . If, in addition,  $W = \infty$ , then there exist (randomized) stopping times that yield an infinite expected (discounted) reward; if  $W < \infty$ , then there is no optimal stopping time.

To prove Theorem 3.1, we need the following lemmas where  $g \ge 0$  is assumed to be nonconstant, increasing, logconcave and right-continuous. Some arguments are needed to deal with the case that g is not continuous at  $x_0 := \inf\{s : g(s) > 0\}$ , which is not covered in [22, Chapter 3] where g is required to satisfy  $P_x(\underline{\lim}_{t\to 0+} g(X_t) \ge g(x)) = 1$  for all x.

**Lemma 3.1.** For  $x \in \mathbb{R}$  and  $\ell = 1, 2, ...,$  we have  $V^{(\ell+1)}(x) \ge V^{(\ell)}(x) > 0$  and  $u^{(\ell+1)} \ge u^{(\ell)} \ge x_0$  where  $x_0 := \inf\{s : g(s) > 0\}.$ 

Proof. Since  $\mathcal{M}^{(\ell)} \subset \mathcal{M}^{(\ell+1)}$ , we have  $0 < V^{(\ell)}(x) \leq V^{(\ell+1)}(x)$ . To show  $u^{(\ell+1)} \geq u^{(\ell)}$ , it suffices to consider the case  $u^{(\ell+1)} < \infty$  (possibly  $u^{(\ell+1)} = -\infty$ ). By Corollary 2.1(i),

$$g(x) = V^{(\ell+1)}(x) \ge V^{(\ell)}(x) \ge g(x) \text{ for } x \ge u^{(\ell+1)}$$

implying that  $V^{(\ell)}(x) = g(x)$  for  $x \ge u^{(\ell+1)}$ . By Corollary 2.1(i) again,  $u^{(\ell+1)} \ge u^{(\ell)}$ .

**Lemma 3.2.** Suppose g(x) > 0 for all  $x \in \mathbb{R}$ . Then

- (i)  $V^{(\infty)}(x) := \lim_{\ell \to \infty} V^{(\ell)}(x) = V(x) \text{ for } x \in \mathbb{R}.$
- (ii) V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ .
- (iii) V(x)/g(x) is decreasing in x.

*Proof.* Since g is logconcave, g(x) > 0 for all  $x \in \mathbb{R}$  implies that g is continuous.

(i) Since  $V(x) \ge V^{(\ell)}(x)$ , we have  $V(x) \ge V^{(\infty)}(x)$ . To show  $V(x) \le V^{(\infty)}(x)$ , let  $\tau \in \mathcal{M}$ be any stopping time. For  $\ell = 1, 2, \ldots$ , define  $\tau^{(\ell)} := 2^{-\ell} (\lfloor 2^{\ell} \tau \rfloor + 1)$  where  $\lfloor x \rfloor$  denotes the largest integer not exceeding x with  $\lfloor \infty \rfloor := \infty$ . Clearly,  $\tau^{(\ell)} \in \mathcal{M}^{(\ell)}$  and  $\tau^{(\ell)} \searrow \tau$  as  $\ell \to \infty$ . It follows from the right-continuity of  $\{X_t\}$  and continuity of g that

$$e^{-q\tau^{(\ell)}}g(X_{\tau^{(\ell)}}) \to e^{-q\tau}g(X_{\tau})$$
 a.s. on  $\{\tau < \infty\}$ .

We have by Fatou's lemma that

$$V^{(\infty)}(x) = \sup_{\ell} V^{(\ell)}(x) \ge \sup_{\ell} E_x \left( e^{-q\tau^{(\ell)}} g(X_{\tau^{(\ell)}}) \mathbf{1}_{\{\tau^{(\ell)} < \infty\}} \right)$$
$$\ge E_x \left( e^{-q\tau} g(X_{\tau}) \mathbf{1}_{\{\tau < \infty\}} \right).$$

Since  $\tau \in \mathcal{M}$  is arbitrary, we have  $V(x) \leq V^{(\infty)}(x)$ .

(ii) For x < u, choose a (large)  $\ell$  with  $x < u^{(\ell)} \le u$ . If follows from Corollary 2.1(i) that  $g(x) < V^{(\ell)}(x) \le V^{(\infty)}(x) = V(x)$ . For  $x \ge u$ , since  $u^{(\ell)} \le u \le x$ , we have by Corollary 2.1(i) that  $g(x) = V^{(\ell)}(x)$  for all  $\ell$ , implying that  $g(x) = V^{(\infty)}(x) = V(x)$ .

(iii) By Corollary 2.1(ii),  $V^{(\ell)}(x)/g(x)$  is decreasing in x. Since  $V^{(\ell)}(x) \nearrow V(x)$  as  $\ell \to \infty$ , it follows that V(x)/g(x) is decreasing in x.

**Lemma 3.3.** If  $-\infty < u < \infty$ , then V(x) = g(x) for  $x \ge u$ .

*Proof.* Let  $h(x) := \log g(x)$ . Fix an x > u ( $\geq x_0 := \inf\{s : g(s) > 0\}$ ). If h'(x-) = 0, then  $g(x) = \sup\{g(y) : y \in \mathbb{R}\} \ge V(x)$ , implying V(x) = g(x). Suppose h'(x-) > 0. Let

$$\tilde{h}(y) := \begin{cases} h(x) + h'(x-)(y-x), & \text{if } y < x; \\ h(y), & \text{otherwise} \end{cases}$$

Let  $\tilde{g}(y) := e^{\tilde{h}(y)} > 0$  for all  $y \in \mathbb{R}$ , which is larger than or equal to g(y), nonconstant, increasing, logconcave and continuous. Define

$$\tilde{u}^{(\ell)} := \inf \left\{ y \in \mathbb{R} : E_y \left( e^{-qT_y^{(\ell)}} \tilde{g}(X_{T_y^{(\ell)}}) \mathbf{1}_{\{T_y^{(\ell)} < \infty\}} \right) \big/ \tilde{g}(y) \le 1 \right\}.$$

Since  $\tilde{g}(y) = g(y)$  for all  $y \ge x$  and  $u^{(\ell)} \le u < x$ , we have  $\tilde{u}^{(\ell)} \le x$ . Let  $\tilde{u} := \lim_{\ell \to \infty} \tilde{u}^{(\ell)} \le x$ . By Lemma 3.2(ii) applied to  $\tilde{g}$ ,

$$g(x) = \tilde{g}(x) = \tilde{V}(x) := \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} \tilde{g}(X_\tau) \mathbf{1}_{\{\tau < \infty\}} \right) \ge V(x),$$

So V(x) = g(x). We have shown V(x) = g(x) for all x > u. Finally, V(u) = g(u) follows from the monotonicity of g and V and the right-continuity of g.

**Lemma 3.4.** Suppose  $-\infty < u < \infty$ . For x < u and  $\tau \in \mathcal{M}$  with  $P_x(\tau \ge \tau_u) = 1$ , we have

$$E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}\right) \le E_x\left(e^{-q\tau_u}g(X_{\tau_u})\mathbf{1}_{\{\tau_u<\infty\}}\right)$$

*Proof.* Since on  $\{\tau_u < \infty\}$ ,  $X_{\tau_u+s} - X_{\tau_u}$   $(s \ge 0)$  is independent of  $\mathcal{F}_{\tau_u}$  and has the same law as  $X_s - X_0$ , we have on  $\{\tau_u < \infty\}$ 

$$E_x \left[ e^{-q(\tau - \tau_u)} g(X_{\tau_u} + (X_\tau - X_{\tau_u})) \mathbf{1}_{\{\tau < \infty\}} \mid \mathcal{F}_{\tau_u} \right] \le V(X_{\tau_u}) = g(X_{\tau_u}) \text{ a.s.}$$

where the equality follows from Lemma 3.3 (noting that  $X_{\tau_u} \ge u$  on  $\{\tau_u < \infty\}$ ). Hence,  $E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}\right) \le E_x\left(e^{-q\tau_u}g(X_{\tau_u})\mathbf{1}_{\{\tau_u<\infty\}}\right)$ , completing the proof.  $\Box$ 

**Lemma 3.5.** Suppose  $-\infty < u < \infty$ . For x < u,

$$V^{(\ell)}(x - u + u^{(\ell)}) \le E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right).$$

*Proof.* For ease of notation, write  $v := u^{(\ell)}$  and  $\delta := u - u^{(\ell)} \ge 0$ . Noting that for x < u,

$$\mathcal{L}(\tau_u^{(\ell)}, X_{\tau_u^{(\ell)}} \mathbf{1}_{\{\tau_u^{(\ell)} < \infty\}} \mid X_0 = x) = \mathcal{L}(\tau_v^{(\ell)}, (\delta + X_{\tau_v^{(\ell)}}) \mathbf{1}_{\{\tau_v^{(\ell)} < \infty\}} \mid X_0 = x - \delta),$$

we have

$$V^{(\ell)}(x-\delta) = E_{x-\delta} \left( e^{-q\tau_v^{(\ell)}} g(X_{\tau_v^{(\ell)}}) \mathbf{1}_{\{\tau_v^{(\ell)} < \infty\}} \right)$$
$$= E_x \left( e^{-q\tau_u^{(\ell)}} g(X_{\tau_u^{(\ell)}} - \delta) \mathbf{1}_{\{\tau_u^{(\ell)} < \infty\}} \right)$$
$$\leq E_x \left( e^{-q\tau_u^{(\ell)}} g(X_{\tau_u^{(\ell)}}) \mathbf{1}_{\{\tau_u^{(\ell)} < \infty\}} \right)$$
$$\leq E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right),$$

where the last inequality follows from Lemma 3.4 and the fact that  $P_x(\tau_u^{(\ell)} \ge \tau_u) = 1$ .  $\Box$ Lemma 3.6. Suppose  $x_0 < u < \infty$ . Then V(x) is continuous everywhere and  $\tau_u$  is optimal.

*Proof.* Fix  $v \in (x_0, u)$ . Let  $h(x) := \log g(x)$ , and

$$\tilde{h}(x) := \begin{cases} h(v) + h'(v-)(x-v), & \text{if } x < v; \\ h(x), & \text{otherwise} \end{cases}$$

and  $\tilde{g}(x) := e^{\tilde{h}(x)} > 0$ , so that  $\tilde{g}(x) \ge g(x)$  for  $x \in \mathbb{R}$ . Clearly,  $\tilde{g}(x)$  is nonconstant, increasing, logconcave and continuous. Define  $\tilde{u}^{(\ell)}$ ,  $\tilde{u}$ ,  $\tilde{V}^{(\ell)}(x)$  and  $\tilde{V}(x)$  in terms of  $\tilde{g}$  in exactly the same way that  $u^{(\ell)}$ , u,  $V^{(\ell)}(x)$  and V(x) are in terms of g. For (large)  $\ell$  with  $v < u^{(\ell)}$ , the fact that  $\tilde{g}(x) = g(x)$  for all  $x \ge v$  yields  $\tilde{u}^{(\ell)} = u^{(\ell)}$ , implying that  $\tilde{u} := \lim_{\ell \to \infty} \tilde{u}^{(\ell)} = \lim_{\ell \to \infty} u^{(\ell)} = u$ . Moreover,  $\tilde{u}^{(\ell)} = u^{(\ell)} > v$  and  $\tilde{g}(x) = g(x)$  for all  $x \ge v$  implies that  $\tilde{V}^{(\ell)}(x) = V^{(\ell)}(x)$  for  $x \in \mathbb{R}$ , which in turn implies that  $V(x) = \tilde{V}(x)$  for  $x \in \mathbb{R}$ , since

$$V(x) \leq \tilde{V}(x) = \lim_{\ell \to \infty} \tilde{V}^{(\ell)}(x) = \lim_{\ell \to \infty} V^{(\ell)}(x) \leq V(x),$$

where the first equality is due to Lemma 3.2(i) applied to  $\tilde{g}$ .

By Lemma 3.2(iii) (applied to  $\tilde{g}$ ),  $\tilde{V}(x)/\tilde{g}(x)$  is decreasing in x, which implies that  $\tilde{V}(x-)/\tilde{g}(x-) \geq \tilde{V}(x+)/\tilde{g}(x+), x \in \mathbb{R}$ . Since  $\tilde{g}(x) = \tilde{g}(x-) = \tilde{g}(x+) > 0$ , we have  $\tilde{V}(x-) \geq \tilde{V}(x+)$ , so  $\tilde{V}(x-) = \tilde{V}(x+)$ . Thus  $\tilde{V}(x) (= V(x))$  is a continuous function.

To show the optimality of  $\tau_u$ , we need to prove

$$V(x) = E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) \quad \text{for } x \in \mathbb{R}.$$
(3.6)

By Lemma 3.3, V(x) = g(x) for  $x \ge u$ , so that (3.6) holds for  $x \ge u$ . For  $x < u(=\tilde{u})$ , we have by Lemma 3.5 (applied to  $\tilde{g}$ )

$$E_x\left(e^{-q\tau_u}g(X_{\tau_u})\mathbf{1}_{\{\tau_u<\infty\}}\right) = E_x\left(e^{-q\tau_u}\tilde{g}(X_{\tau_u})\mathbf{1}_{\{\tau_u<\infty\}}\right) \ge \tilde{V}^{(\ell)}(x-u+\tilde{u}^{(\ell)}).$$

It follows that

$$E_x\left(e^{-q\tau_u}g(X_{\tau_u})\mathbf{1}_{\{\tau_u<\infty\}}\right) \ge \sup_{\ell} \tilde{V}^{(\ell)}(x-u+\tilde{u}^{(\ell)})$$
$$\ge \lim_{\varepsilon\downarrow 0} \lim_{\ell\to\infty} \tilde{V}^{(\ell)}(x-\varepsilon) = \tilde{V}(x-) = \tilde{V}(x) = V(x),$$

where the first equality is due to Lemma 3.2(i) applied to  $\tilde{g}$ . This proves (3.6).

**Lemma 3.7.** Suppose that  $-\infty < u < \infty$  and  $\tau_u$  is optimal. Then

(i) 
$$g(x) \leq E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right)$$
 for  $x < y \leq u$ ;  
(ii)  $E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) \leq E_x \left( e^{-q\tau_z} g(X_{\tau_z}) \mathbf{1}_{\{\tau_z < \infty\}} \right)$  for  $x \leq y < z \leq u$ .

Proof. (i) The desired inequality holds trivially if g(x) = 0. Suppose g(x) > 0. Since  $\mathcal{L}(\tau_y, (u-y+X_{\tau_y})\mathbf{1}_{\{\tau_y<\infty\}} \mid X_0=x) = \mathcal{L}(\tau_u, X_{\tau_u}\mathbf{1}_{\{\tau_u<\infty\}} \mid X_0=x+u-y)$ , we have

$$1 \leq V(x+u-y)/g(x+u-y)$$
  
=  $E_{x+u-y} \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) / g(x+u-y)$   
=  $E_x \left( e^{-q\tau_y} g(u-y+X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) / g(u-y+x)$   
 $\leq E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) / g(x),$ 

where the last inequality follows from the logconcavity of g.

(ii) Noting that  $\tau_z \ge \tau_y$  a.s., we have by part(i) that on  $\{\tau_y < \tau_z\} = \{\tau_y < \infty, X_{\tau_y} < z\}$ 

$$E_x\left[e^{-q(\tau_z-\tau_y)}g(X_{\tau_z})\mathbf{1}_{\{\tau_z<\infty\}} \mid \mathcal{F}_{\tau_y}\right] \ge g(X_{\tau_y}) \text{ a.s.},$$

from which the desired inequality in part(ii) follows.

**Proof of Theorem 3.1(i).** If  $u = -\infty$ , then  $u^{(\ell)} = -\infty$  for  $\ell = 1, 2, ...,$  implying that  $0 < V^{(\ell)}(x) = g(x)$  for all  $x \in \mathbb{R}$  and  $\ell = 1, 2, ...$  It follows from Lemma 3.2(i) that

$$V(x) = \lim_{\ell \to \infty} V^{(\ell)}(x) = g(x) \text{ for } x \in \mathbb{R},$$

proving that  $\tau_u = \tau_{-\infty}$  is optimal.

If  $x_0 < u < \infty$ ,  $\tau_u$  is optimal by Lemma 3.6. It remains to show that for  $u = x_0 > -\infty$ ,

$$V(x) = E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) \text{ for } x \in \mathbb{R}.$$
(3.7)

By Lemma 3.3, V(x) = g(x) for  $x \ge u = x_0$ , so that (3.7) holds for  $x \ge u = x_0$ . For  $x < u = x_0$  and any stopping time  $\tau \in \mathcal{M}$ , we have  $X_{\tau_{x_0}} \ge x_0 = u$  a.s. on  $\{\tau_{x_0} < \tau\}$ , so that on  $\{\tau_{x_0} < \tau\}$ ,

$$g(X_{\tau_{x_0}}) = V(X_{\tau_{x_0}}) \ge E_x \left[ e^{-q(\tau - \tau_{x_0})} g(X_\tau) \mathbf{1}_{\{\tau_{x_0} < \tau < \infty\}} \mid \mathcal{F}_{\tau_{x_0}} \right] \quad \text{a.s.}$$
(3.8)

It follows from (3.8) that

$$E_x\left(e^{-q\tau_{x_0}}g(X_{\tau_{x_0}})\mathbf{1}_{\{\tau_{x_0}<\tau\}}\right) \ge E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau_{x_0}<\tau<\infty\}}\right),$$

which together with  $g(X_{\tau}) = 0$  a.s. on  $\{\tau < \tau_{x_0}\}$  implies that

$$E_x\left(e^{-q\tau_{x_0}}g(X_{\tau_{x_0}})\mathbf{1}_{\{\tau_{x_0}<\infty\}}\right) \ge E_x\left(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}\right).$$

Since  $\tau \in \mathcal{M}$  is arbitrary, (3.7) follows. The proof is complete.

**Proof of Theorem 3.1(ii).** Assume  $u = \infty$ . We claim that for  $x \in \mathbb{R}$ ,

$$Q_y(x) := E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) \text{ is increasing in } y.$$
(3.9)

Consider an increasing sequence  $\{b_k\}$  satisfying  $b_1 > x_0$  and  $\lim_{k\to\infty} b_k = \infty$ . Let  $g_k(x) := g(x \wedge b_k)$ , which is nonconstant, increasing, logconcave and right-continuous. For  $\ell \ge 1$ , let

$$u_k^{(\ell)} := \inf \left\{ x \in \mathbb{R} : E_x \left( e^{-qT_x^{(\ell)}} g_k(X_{T_x^{(\ell)}}) \mathbf{1}_{\{T_x^{(\ell)} < \infty\}} \right) / g_k(x) \le 1 \right\} \le b_k.$$

Let  $u_k := \lim_{\ell \to \infty} u_k^{(\ell)} \le b_k < \infty$ . In other words,  $u_k$  is defined in terms of  $g_k$  in exactly the same way that u is in terms of g. Since  $u_k < \infty$ , we have by Theorem 3.1(i)

$$V_k(x) := \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} g_k(X_\tau) \mathbf{1}_{\{\tau < \infty\}} \right) = E_x \left( e^{-q\tau_{u_k}} g_k(X_{\tau_{u_k}}) \mathbf{1}_{\{\tau_{u_k} < \infty\}} \right).$$
(3.10)

Thus,  $V_k(x) = g_k(x)$  for  $x \ge u_k$  and  $V_k(x) > g_k(x)$  for  $x < u_k$ . Since  $g_k$  is increasing in k, it is easily shown that both  $V_k$  and  $u_k$  are increasing. Let  $V_{\infty}(x) := \lim_{k\to\infty} V_k(x)$  and  $u_{\infty} := \lim_{k\to\infty} u_k$ . Clearly  $V_{\infty}(x) = V(x)$ . Since  $u_k^{(\ell)} \nearrow u^{(\ell)}$  as  $k \to \infty$  and  $u_k^{(\ell)} \nearrow u_k$  as  $\ell \to \infty$ , it follows that  $u := \lim_{\ell\to\infty} u^{(\ell)} = \infty$  implies  $u_{\infty} := \lim_{k\to\infty} u_k = \infty$ . Incidentally, since  $V(x) \ge V_k(x) > g_k(x) = g(x)$  for  $x < u_k \le b_k$ , we have

$$V(x) > g(x)$$
 for all  $x \in \mathbb{R}$ . (3.11)

To prove (3.9), it suffices to show for  $x \leq y_1 < y_2$  that

$$E_x\left(e^{-q\tau_{y_1}}g(X_{\tau_{y_1}})\mathbf{1}_{\{\tau_{y_1}<\infty\}}\right) \le E_x\left(e^{-q\tau_{y_2}}g(X_{\tau_{y_2}})\mathbf{1}_{\{\tau_{y_2}<\infty\}}\right).$$
(3.12)

For large k with  $u_k > y_2$ , applying Lemma 3.7 to  $g_k$  yields

$$E_x\left(e^{-q\tau_{y_1}}g_k(X_{\tau_{y_1}})\mathbf{1}_{\{\tau_{y_1}<\infty\}}\right) \le E_x\left(e^{-q\tau_{y_2}}g_k(X_{\tau_{y_2}})\mathbf{1}_{\{\tau_{y_2}<\infty\}}\right).$$
(3.13)

By the monotone convergence theorem, the two sides of (3.13) converge to the corresponding sides of (3.12), respectively. This proves (3.12) and establishes the claim (3.9).

By (3.9), 
$$W := \sup_{y \in \mathbb{R}} E\left(e^{-q\tau_y}g(X_{\tau_y})\mathbf{1}_{\{\tau_y < \infty\}}\right) = \lim_{y \to \infty} E\left(e^{-q\tau_y}g(X_{\tau_y})\mathbf{1}_{\{\tau_y < \infty\}}\right)$$
. Fol-  
lowing the argument for (2.19) in the proof of Theorem 2.1(ii), we can show that

$$Q(x) := \sup_{y \in \mathbb{R}} Q_y(x) = \lim_{y \to \infty} Q_y(x) = e^{\beta x} W.$$
(3.14)

Furthermore, we have

$$V(x) = V_{\infty}(x) = \lim_{k \to \infty} V_k(x)$$
  
=  $\lim_{k \to \infty} E_x \left( e^{-q\tau_{u_k}} g_k(X_{\tau_{u_k}}) \mathbf{1}_{\{\tau_{u_k} < \infty\}} \right) \quad (by (3.10))$   
 $\leq \sup_k E_x \left( e^{-q\tau_{u_k}} g(X_{\tau_{u_k}}) \mathbf{1}_{\{\tau_{u_k} < \infty\}} \right) \leq Q(x) \leq V(x),$ 

implying by (3.14) that

$$V(x) = Q(x) = e^{\beta x} W \text{ for } x \in \mathbb{R}.$$
(3.15)

If  $W = \infty$ , it is readily seen that there are randomized stopping times that yield an infinite expected (discounted) reward. Suppose  $W < \infty$ . Following the argument for (2.20) in the proof of Theorem 2.1(ii), we can show that there is no optimal stopping time. The proof is complete.

**Remark 3.2.** Previously Lemma 3.2 was established under the assumption of  $x_0 = -\infty$ . Examining the proof of Theorem 3.1 shows that Lemma 3.2 remains true for  $x_0 > -\infty$ . In particular, we have V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ .

#### 4 On the principle of smooth fit for Lévy processes

In this section we investigate the principle of smooth fit for Lévy processes. Let  $X = \{X_t\}_{t\geq 0}$  be a Lévy process with initial state  $X_0 = x \in \mathbb{R}$  and assume  $P(X_1 > 0) > 0$ . For  $y \in \mathbb{R}$ , let  $\tau_y := \inf\{t \geq 0 : X_t \geq y\}$  and  $\tau_{y+} := \inf\{t \geq 0 : X_t > y\}$ .

**Theorem 4.1.** Let  $g : \mathbb{R} \to [0,\infty)$  be nonconstant, increasing, logconcave and rightcontinuous. Define V(x) and u as in (3.1) and (3.5). Suppose  $-\infty \leq x_0 < u < \infty$ and g is differentiable at u (i.e. g'(u-) = g'(u+) = g'(u)). If 0 is regular for  $(0,\infty)$  for X, then V is differentiable at u, i.e. V'(u-) = V'(u+) (= g'(u)).

*Proof.* Since  $V(u - \varepsilon) > g(u - \varepsilon)$  for  $\varepsilon > 0$  and V(u) = g(u), we have

$$\overline{\lim_{\varepsilon \downarrow 0}} \varepsilon^{-1} \left[ V(u) - V(u - \varepsilon) \right] \le \overline{\lim_{\varepsilon \downarrow 0}} \varepsilon^{-1} \left[ g(u) - g(u - \varepsilon) \right] = g'(u) = g'(u).$$
(4.1)  
Since  $\mathcal{L}(\tau_{u+\varepsilon}, X_{\tau_{u+\varepsilon}} \mathbf{1}_{\{\tau_{u+\varepsilon} < \infty\}} \mid X_0 = u) = \mathcal{L}(\tau_{\varepsilon}, (u + X_{\tau_{\varepsilon}}) \mathbf{1}_{\{\tau_{\varepsilon} < \infty\}} \mid X_0 = 0)$  and

$$\mathcal{L}(\tau_u, X_{\tau_u} \mathbf{1}_{\{\tau_u < \infty\}} \mid X_0 = u - \varepsilon) = \mathcal{L}(\tau_\varepsilon, (u - \varepsilon + X_{\tau_\varepsilon}) \mathbf{1}_{\{\tau_\varepsilon < \infty\}} \mid X_0 = 0),$$

we have

$$\varepsilon^{-1} \left[ V(u) - V(u - \varepsilon) \right] \ge \varepsilon^{-1} \left[ E_u \left( e^{-q\tau_{u+\varepsilon}} g(X_{\tau_{u+\varepsilon}}) \mathbf{1}_{\{\tau_{u+\varepsilon} < \infty\}} \right) - E_{u-\varepsilon} \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) \right]$$
  
$$= \varepsilon^{-1} \left[ E \left( e^{-q\tau_\varepsilon} g(u + X_{\tau_\varepsilon}) \mathbf{1}_{\{\tau_\varepsilon < \infty\}} \right) - E \left( e^{-q\tau_\varepsilon} g(u - \varepsilon + X_{\tau_\varepsilon}) \mathbf{1}_{\{\tau_\varepsilon < \infty\}} \right) \right]$$
  
$$= \varepsilon^{-1} E \left[ e^{-q\tau_\varepsilon} \left( g(u + X_{\tau_\varepsilon}) - g(u - \varepsilon + X_{\tau_\varepsilon}) \right) \mathbf{1}_{\{\tau_\varepsilon < \infty\}} \right].$$
(4.2)

By the concavity of  $h(x) := \log g(x)$ , we have on  $\{\tau_{\varepsilon} < \infty\}$ 

$$g(u + X_{\tau_{\varepsilon}}) - g(u - \varepsilon + X_{\tau_{\varepsilon}}) = e^{h(u - \varepsilon + X_{\tau_{\varepsilon}})} \left[ e^{h(u + X_{\tau_{\varepsilon}}) - h(u - \varepsilon + X_{\tau_{\varepsilon}})} - 1 \right]$$
  

$$\geq e^{h(u - \varepsilon + X_{\tau_{\varepsilon}})} \left[ e^{\varepsilon h'((u + X_{\tau_{\varepsilon}}) +)} - 1 \right]$$
  

$$= e^{h(u - \varepsilon + X_{\tau_{\varepsilon}})} e^{\theta \varepsilon h'((u + X_{\tau_{\varepsilon}}) +)} \varepsilon h'((u + X_{\tau_{\varepsilon}}) +)$$
(4.3)

for some  $\theta \in (0, 1)$  by the mean value theorem. It follows from (4.2) and (4.3) that

$$\underbrace{\lim_{\varepsilon \downarrow 0} \varepsilon^{-1} \left[ V(u) - V(u - \varepsilon) \right]}_{\varepsilon \downarrow 0} \geq \underbrace{\lim_{\varepsilon \downarrow 0} E \left( e^{-q\tau_{\varepsilon} + h(u - \varepsilon + X_{\tau_{\varepsilon}}) + \theta\varepsilon h'((u + X_{\tau_{\varepsilon}}) +)} h'((u + X_{\tau_{\varepsilon}}) +) \mathbf{1}_{\{\tau_{\varepsilon} < \infty\}} \right) \\
\geq E \left( \underbrace{\lim_{\varepsilon \downarrow 0} e^{-q\tau_{\varepsilon} + h(u - \varepsilon + X_{\tau_{\varepsilon}}) + \theta\varepsilon h'((u + X_{\tau_{\varepsilon}}) +)} h'((u + X_{\tau_{\varepsilon}}) +) \mathbf{1}_{\{\tau_{\varepsilon} < \infty\}} \right) \\
= E \left( e^{-q\tau_{0}} e^{h(u + X_{\tau_{0}+})} h'((u + X_{\tau_{0}+}) +) \mathbf{1}_{\{\tau_{0} + <\infty\}} \right) \\
= e^{h(u)} h'(u +),$$
(4.4)

where the second-to-last equality follows from the fact that  $\tau_{\varepsilon} \downarrow \tau_{0+}$  as  $\varepsilon \downarrow 0$  together with the right-continuity of  $\{X_t\}$  and the concavity of h, and the last equality follows from  $P(\tau_{0+} = 0) = 1$  (since 0 is regular for  $(0, \infty)$ ). Combining (4.1) and (4.4) together with  $e^{h(u)}h'(u+) = g'(u+) = g'(u)$  yields that V'(u-) = g'(u) = V'(u+). The proof is complete.  $\Box$ 

**Remark 4.1.** For a Lévy process X with 0 regular for  $(0, \infty)$ , Theorem 4.1 shows that the smooth fit principle holds if g is differentiable at u (the optimal stopping boundary). It is easy to show by example that the value function may fail to satisfy the smooth fit condition if  $g'(u-) \neq g'(u+)$ .

**Theorem 4.2.** Let  $g : \mathbb{R} \to [0,\infty)$  be nonconstant, increasing, logconcave and rightcontinuous. Let  $h(x) := \log g(x)$ . Define V(x) and u as in (3.1) and (3.5). Suppose  $-\infty \le x_0 < u < \infty$  and 0 is irregular for  $(0,\infty)$  for X. Then

- (i)  $V'(u-) = E\left(e^{-q\tau_{0+}}g'((u+X_{\tau_{0+}})-)\mathbf{1}_{\{\tau_{0+}<\infty\}}\right).$
- (ii)  $V'(u-) = V'(u+) \ (= g'(u+))$  if and only if

$$h'((u+\zeta)-) = h'(u+)$$
(4.5)

where  $\zeta := \inf\{x : P(X_{\tau_{0+}} > x \mid \tau_{0+} < \infty) = 0\}$ , the essential supremum of the (conditional) distribution  $\mathcal{L}(X_{\tau_{0+}} \mid X_0 = 0, \tau_{0+} < \infty)$ , and where  $h'((u + \zeta) -) = \lim_{x \to \infty} h'(x-)$  if  $\zeta = \infty$ .

(iii)  $V(x) = g(u)e^{h'(u+)(x-u)}$  for x < u, provided that condition (4.5) holds.

To prove Theorem 4.2, we need the following lemmas.

**Lemma 4.1.** Let  $g : \mathbb{R} \to [0, \infty)$  be nonconstant, increasing, logconcave and right-continuous. Suppose 0 is irregular for  $(0, \infty)$  for X and

$$E_x\left(e^{-q\tau_{x+}}g(X_{\tau_{x+}})\mathbf{1}_{\{\tau_{x+}<\infty\}}\right)/g(x) \le 1 \quad for \ some \ x > x_0. \tag{4.6}$$

Then

$$g(x) \ge E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) \text{ for all } y > x.$$

*Proof.* The following proof is similar to those of Lemmas 2.3 and 2.4. Note that

$$E_{z}\left(e^{-q\tau_{z+}}g(X_{\tau_{z+}})\mathbf{1}_{\{\tau_{z+}<\infty\}}\right)/g(z) = E\left(e^{-q\tau_{0+}}g(z+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right)/g(z)$$

is decreasing in  $z \in (x_0, \infty)$ , implying by (4.6) that

$$E_z\left(e^{-q\tau_{z+}}g(X_{\tau_{z+}})\mathbf{1}_{\{\tau_{z+}<\infty\}}\right) \le g(z) \text{ for } z > x.$$
(4.7)

Let  $J_0 := \tau_{x+}$  and for  $n \ge 1$ ,

$$J_n := \begin{cases} \inf\{t > J_{n-1} : X_t > X_{J_{n-1}}\}, & \text{if } J_{n-1} < \infty; \\ \infty, & \text{otherwise.} \end{cases}$$

Note that  $\mathcal{L}(J_{n+1} - J_n \mid X_0 = x, J_n < \infty) = \mathcal{L}(\tau_{0+} \mid X_0 = 0)$  and that  $P(\tau_{0+} > 0) = 1$ . It follows that  $J_n \to \infty$  a.s. Fix y > x. Since the Lévy process X either satisfies  $\overline{\lim}_{t\to\infty} X_t =$  $+\infty$  a.s. or  $\lim_{t\to\infty} X_t = -\infty$  a.s., we have  $J_n = \tau_y < \infty$  for some n in the former case and  $J_n = \infty$  for large n in the latter case. In either case,  $L_n := \min\{J_n, \tau_y\} = \tau_y$  for large n. As a consequence,  $e^{-qL_n}g(X_{L_n})\mathbf{1}_{\{L_n<\infty\}} \to e^{-q\tau_y}g(X_{\tau_y})\mathbf{1}_{\{\tau_y<\infty\}}$  a.s., so that by Fatou's lemma,

$$\lim_{n \to \infty} E_x \left( e^{-qL_n} g(X_{L_n}) \mathbf{1}_{\{L_n < \infty\}} \right) \ge E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right).$$
(4.8)

By (4.7), it is readily shown that  $E_x \left( e^{-qL_n} g(X_{L_n}) \mathbf{1}_{\{L_n < \infty\}} \right)$  is decreasing in n, which together with (4.8) implies that  $E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) \leq E_x \left( e^{-qL_0} g(X_{L_0}) \mathbf{1}_{\{L_0 < \infty\}} \right) \leq g(x)$ . The proof is complete.

Let

$$u' := \inf \left\{ x \in \mathbb{R} : E_x \left( e^{-q\tau_{x+}} g(X_{\tau_{x+}}) \mathbf{1}_{\{\tau_{x+} < \infty\}} \right) / g(x) \le 1 \right\}.$$
(4.9)

**Lemma 4.2.** Let  $g : \mathbb{R} \to [0, \infty)$  be nonconstant, increasing, logconcave and right-continuous. Define u and u' as in (3.5) and (4.9). If 0 is irregular for  $(0, \infty)$  for X, then u' = u.

Proof. We first show that  $u \ge u'$ . It suffices to consider the case  $u < \infty$ . By Theorem 3.1, we have  $E_x\left(e^{-q\tau_{x+}}g(X_{\tau_{x+}})\mathbf{1}_{\{\tau_{x+}<\infty\}}\right) \le V(x) = g(x)$  for all  $x \ge u$ , implying by (4.9) that  $u' \le u$ . To show  $u \le u'$ , suppose to the contrary that u > u'. Let x be such that  $u > x > u'(\ge x_0)$ . If  $u < \infty$ , it follows from (4.9) and Lemma 4.1 that

$$g(x) \ge E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) = V(x) \text{ (by Theorem 3.1(i))}$$
$$> g(x) \text{ (since } x < u),$$

a contradiction. If  $u = \infty$ , it follows from (4.9) and Lemma 4.1 that

$$g(x) \ge E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right)$$
 for all  $y > x$ ,

which implies by Theorem 3.1(ii) that

$$g(x) \ge \lim_{y \to \infty} E_x \left( e^{-q\tau_y} g(X_{\tau_y}) \mathbf{1}_{\{\tau_y < \infty\}} \right) = V(x) > g(x),$$

a contradiction. This proves  $u \leq u'$  and completes the proof.

**Proof of Theorem 4.2.** (i) We have

$$E_u\left(e^{-q\tau_{u+}}g(X_{\tau_{u+}})\mathbf{1}_{\{\tau_{u+}<\infty\}}\right) \le V(u) = g(u),\tag{4.10}$$

$$E_x \left( e^{-q\tau_{x+}} g(X_{\tau_{x+}}) \mathbf{1}_{\{\tau_{x+} < \infty\}} \right) > g(x) \text{ for } x_0 < x < u,$$
(4.11)

where (4.11) is due to the definition of u' and u' = u (by Lemma 4.2). Since both g(x) and  $E_x\left(e^{-q\tau_{x+}}g(X_{\tau_{x+}})\mathbf{1}_{\{\tau_{x+}<\infty\}}\right)\left(=E\left(e^{-q\tau_{0+}}g(x+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right)\right)$  are continuously increasing in  $x > x_0$ , (4.10) and (4.11) together imply that

$$V(u) = g(u) = E_u \left( e^{-q\tau_{u+}} g(X_{\tau_{u+}}) \mathbf{1}_{\{\tau_{u+} < \infty\}} \right) = E \left( e^{-q\tau_{0+}} g(u + X_{\tau_{0+}}) \mathbf{1}_{\{\tau_{0+} < \infty\}} \right), \quad (4.12)$$

which in turn implies that both  $\tau_u$  and  $\tau_{u+}$  are optimal stopping times.

For x < u,

$$V(x) = E_x \left( e^{-q\tau_{u+}} g(X_{\tau_{u+}}) \mathbf{1}_{\{\tau_{u+} < \infty\}} \right) = E_x \left( E_x \left( e^{-q\tau_{u+}} g(X_{\tau_{u+}}) \mathbf{1}_{\{\tau_{u+} < \infty\}} \mid \mathcal{F}_{\tau_{x+}} \right) \right).$$

On  $\{\tau_{x+} < \infty\}$ , since  $X_{s+\tau_{x+}} - X_{\tau_{x+}}$  is independent of  $\mathcal{F}_{\tau_{x+}}$  and has the same law as  $X_s - X_0$ and since  $\tau_{u+}$  is optimal, we have

$$E_x \left( e^{-q(\tau_{u+} - \tau_{x+})} g(X_{\tau_{u+}}) \mathbf{1}_{\{\tau_{u+} < \infty\}} \mid \mathcal{F}_{\tau_{x+}} \right) = V(X_{\tau_{x+}}) \text{ a.s.}$$

It follows that

$$V(x) = E_x \left( e^{-q\tau_{x+}} V(X_{\tau_{x+}}) \mathbf{1}_{\{\tau_{x+} < \infty\}} \right) = E \left( e^{-q\tau_{0+}} V(x+X_{\tau_{0+}}) \mathbf{1}_{\{\tau_{0+} < \infty\}} \right).$$

Taking  $x = u - \varepsilon$  for  $\varepsilon > 0$  yields

$$V(u-\varepsilon) = E\left(e^{-q\tau_{0+}}V(u-\varepsilon+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right).$$
(4.13)

By (4.12) and (4.13),

$$\varepsilon^{-1} \left[ V(u) - V(u - \varepsilon) \right] = \varepsilon^{-1} E \left[ e^{-q\tau_{0+}} \left( g(u + X_{\tau_{0+}}) - V(u - \varepsilon + X_{\tau_{0+}}) \right) \mathbf{1}_{\{\tau_{0+} < \infty\}} \right]$$
$$= A(\varepsilon) - B(\varepsilon),$$

where

$$A(\varepsilon) := \varepsilon^{-1} E\left[e^{-q\tau_{0+}} \left(g(u+X_{\tau_{0+}}) - g(u-\varepsilon+X_{\tau_{0+}})\right) \mathbf{1}_{\{\tau_{0+}<\infty\}}\right],$$
  
$$B(\varepsilon) := \varepsilon^{-1} E\left[e^{-q\tau_{0+}} \left(V(u-\varepsilon+X_{\tau_{0+}}) - g(u-\varepsilon+X_{\tau_{0+}})\right) \mathbf{1}_{\{\tau_{0+}<\infty\}}\right].$$

To show

$$\lim_{\varepsilon \downarrow 0} A(\varepsilon) = E\left(e^{-q\tau_{0+}}g'((u+X_{\tau_{0+}})-)\mathbf{1}_{\{\tau_{0+}<\infty\}}\right),\tag{4.14}$$

we have

$$g(u + X_{\tau_{0+}}) - g(u - \varepsilon + X_{\tau_{0+}}) = g(u - \varepsilon + X_{\tau_{0+}}) \left[ e^{h(u + X_{\tau_{0+}}) - h(u - \varepsilon + X_{\tau_{0+}})} - 1 \right]$$
  

$$\leq g(u - \varepsilon + X_{\tau_{0+}}) \left[ e^{\varepsilon h'((u - \varepsilon + X_{\tau_{0+}}) + )} - 1 \right]$$
  

$$= g(u - \varepsilon + X_{\tau_{0+}}) e^{\theta \varepsilon h'((u - \varepsilon + X_{\tau_{0+}}) + )} \varepsilon h'((u - \varepsilon + X_{\tau_{0+}}) + )$$
  
(4.15)

for some  $\theta \in (0, 1)$ , where the inequality is due to the concavity of  $h(x) := \log g(x)$  and the last equality follows from the mean value theorem applied to the function  $e^x$ . So, for any (fixed)  $v \in (x_0, u)$  and for  $0 < \varepsilon < u - v$ , on  $\{\tau_{0+} < \infty\}$ ,

$$\varepsilon^{-1} \left[ g(u + X_{\tau_{0+}}) - g(u - \varepsilon + X_{\tau_{0+}}) \right] \leq g(u - \varepsilon + X_{\tau_{0+}}) e^{\theta \varepsilon h'((u - \varepsilon + X_{\tau_{0+}}) +)} h'((u - \varepsilon + X_{\tau_{0+}}) +)$$
  
$$\leq g(u + X_{\tau_{0+}}) e^{\varepsilon h'(v+)} h'((u - \varepsilon + X_{\tau_{0+}}) +)$$
  
$$\leq g(u + X_{\tau_{0+}}) e^{(u-v)h'(v+)} h'(v+).$$

Since on  $\{\tau_{0+} < \infty\}$ 

$$\lim_{\varepsilon \downarrow 0} g(u + X_{\tau_{0+}}) e^{\varepsilon h'(v+)} h'((u - \varepsilon + X_{\tau_{0+}}) +) = g(u + X_{\tau_{0+}}) h'((u + X_{\tau_{0+}}) -) = g'((u + X_{\tau_{0+}}) -),$$

we have

$$\overline{\lim_{\varepsilon \downarrow 0}} A(\varepsilon) \leq \lim_{\varepsilon \downarrow 0} E\left[ e^{-q\tau_{0+}} g(u + X_{\tau_{0+}}) e^{\varepsilon h'(v+)} h'((u - \varepsilon + X_{\tau_{0+}}) +) \mathbf{1}_{\{\tau_{0+} < \infty\}} \right] = E\left( e^{-q\tau_{0+}} g'((u + X_{\tau_{0+}}) -) \mathbf{1}_{\{\tau_{0+} < \infty\}} \right),$$
(4.16)

by the dominated convergence theorem together with the fact (*cf.* (4.12)) that  $E\left(e^{-q\tau_{0+}}g(u+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right) = g(u) < \infty$ . Instead of the upper bound in (4.15), we can use the lower bound

$$g(u + X_{\tau_{0+}}) - g(u - \varepsilon + X_{\tau_{0+}}) \ge g(u - \varepsilon + X_{\tau_{0+}}) \left[ e^{\varepsilon h'((u + X_{\tau_{0+}}))} - 1 \right]$$

to derive in a similar way

$$\lim_{\varepsilon \downarrow 0} A(\varepsilon) \ge E\left(e^{-q\tau_{0+}}g'((u+X_{\tau_{0+}})-)\mathbf{1}_{\{\tau_{0+}<\infty\}}\right),$$

which together with (4.16) establishes (4.14).

To show  $\lim_{\varepsilon \downarrow 0} B(\varepsilon) = 0$ , note that V(x) = g(x) for  $x \ge u$  and  $g(x) < V(x) \le g(u)$  for x < u. So

$$B(\varepsilon) = \varepsilon^{-1} E\left[ e^{-q\tau_{0+}} \left( V(u - \varepsilon + X_{\tau_{0+}}) - g(u - \varepsilon + X_{\tau_{0+}}) \right) \mathbf{1}_{\{\tau_{0+} < \infty, X_{\tau_{0+}} < \varepsilon\}} \right]$$
  
$$\leq \varepsilon^{-1} E\left[ \left( g(u) - g(u - \varepsilon) \right) \mathbf{1}_{\{\tau_{0+} < \infty, X_{\tau_{0+}} < \varepsilon\}} \right]$$
  
$$= \varepsilon^{-1} \left( g(u) - g(u - \varepsilon) \right) P(\tau_{0+} < \infty, X_{\tau_{0+}} < \varepsilon),$$

implying that

$$\overline{\lim_{\varepsilon \downarrow 0}} B(\varepsilon) \le g'(u-)P(\tau_{0+} < \infty, X_{\tau_{0+}} = 0) = 0, \qquad (4.17)$$

(since 0 is irregular for  $(0, \infty)$  and X does not creep upwards). Combining (4.14) and (4.17) yields

$$V'(u-) = \lim_{\varepsilon \downarrow 0} \varepsilon^{-1} \left[ V(u) - V(u-\varepsilon) \right] = E \left( e^{-q\tau_{0+}} g'((u+X_{\tau_{0+}})-) \mathbf{1}_{\{\tau_{0+} < \infty\}} \right).$$

(ii) We have by part (i)

$$V'(u-) = E\left(e^{-q\tau_{0+}}h'((u+X_{\tau_{0+}})-)g(u+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right)$$
  
$$\leq E\left(e^{-q\tau_{0+}}h'(u+)g(u+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right)$$
  
$$= h'(u+)g(u) = g'(u+) = V'(u+),$$

where the inequality is due to the concavity of h(x). This inequality is an equality if and only if  $P(h'((u + X_{\tau_{0+}}) -) = h'(u+) | \tau_{0+} < \infty) = 1$ , or equivalently  $h'((u + \zeta) -) = h'(u+)$ .

(iii) Condition (4.5) implies that h'(x-) = h'(x+) = h'(u+) for  $u < x < u + \zeta$ , which in turn implies that

$$g(x) = g(u)e^{h'(u+)(x-u)}$$
 for  $u \le x \le u + \zeta$ . (4.18)

By (4.12) and (4.18),

$$g(u) = E\left(e^{-q\tau_{0+}}g(u+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right) = g(u)E\left(e^{-q\tau_{0+}}e^{h'(u+)X_{\tau_{0+}}}\mathbf{1}_{\{\tau_{0+}<\infty\}}\right).$$
 (4.19)

Let  $\widetilde{g}(x) := g(u)e^{h'(u+)(x-u)}$  for  $x \in \mathbb{R}$ , so that

$$\widetilde{g}(x) = g(x) \text{ for } u \le x \le u + \zeta.$$
 (4.20)

Note that for all  $y \in \mathbb{R}$ ,

$$E_{y}\left(e^{-q\tau_{y+}}\widetilde{g}(X_{\tau_{y+}})\mathbf{1}_{\{\tau_{y+}<\infty\}}\right) = E\left(e^{-q\tau_{0+}}\widetilde{g}(y+X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+}<\infty\}}\right)$$
$$= g(u)e^{h'(u+)(y-u)}E\left(e^{-q\tau_{0+}}e^{h'(u+)X_{\tau_{0+}}}\mathbf{1}_{\{\tau_{0+}<\infty\}}\right)$$
$$= g(u)e^{h'(u+)(y-u)} = \widetilde{g}(y), \qquad (4.21)$$

where the third equality follows from (4.19). To show

$$V(x) = \tilde{g}(x) = g(u)e^{h'(u+)(x-u)}$$
 for  $x < u$ , (4.22)

we treat the two cases h'(u+) = 0 and h'(u+) > 0 separately. If h'(u+) = 0, then  $g(u) = \max\{g(x) : x \in \mathbb{R}\}$ . In order for (4.12) to hold, necessarily q = 0 and  $P(\tau_{0+} < \infty) = 1$ , which implies that V(x) = g(u) for all x, proving (4.22). Now assume h'(u+) > 0. Note that  $\tilde{g}$  is nonconstant, continuous, increasing and logconcave. It is readily shown by (4.21) that

$$\widetilde{V}(x) := \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} \widetilde{g}(X_\tau) \mathbf{1}_{\{\tau < \infty\}} \right) = \widetilde{g}(x) \text{ for all } x \in \mathbb{R},$$

and that for any  $a \in [-\infty, \infty)$ ,  $\tau_a$  is optimal for the reward function  $\tilde{g}$ . So we have for x < u,

$$\widetilde{g}(x) = E_x \left( e^{-q\tau_u} \widetilde{g}(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) = E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) = V(x),$$

where the second equality is due to (4.20). The proof is complete.

**Remark 4.2.** Theorems 4.1 and 4.2 assume that  $x_0 < u < \infty$ , which makes it unnecessary to require the right-continuity of g at  $x_0$ . Let  $g(x) \ge 0$  be increasing and logconcave. We say the g(x) is degenerate if  $\log g(x)$  is linear for x in some interval. Note that g is degenerate if condition (4.5) holds. For a nondegenerate g(x),  $q \ge 0$  and Lévy process X, suppose the optimal threshold u (given in (3.5)) satisfies  $x_0 < u < \infty$  and g is differentiable at u. Then by Theorems 4.1 and 4.2, the principle of smooth fit holds if and only if 0 is regular for  $(0, \infty)$ for X. If g is degenerate, the principle of smooth fit may hold even when 0 is irregular for  $(0, \infty)$  for X. An example involving the Lévy process  $X_t = -t + N_t$ ,  $t \ge 0$ , where  $N_t$  is a Poisson process, can be found in [14].

**Remark 4.3.** When smooth fit fails, it is of interest to find conditions under which the principle of continuous fit holds. Again suppose g is increasing and logconcave. If the optimal threshold satisfies  $\infty > u > x_0 := \inf\{s : g(s) > 0\}$ , then by Lemma 3.6, the value function V(x) is continuous everywhere, so that there is continuous fit at u. Suppose that  $u = x_0$  and g is discontinuous at  $x_0$ , i.e.  $g(x_0-) = 0 < g(x_0) = g(x_0+)$ . For a Lévy process X for which 0 is regular for  $(0, \infty)$ , it is clear that V is continuous at  $u (= x_0)$ , i.e.  $V(x_0-) = V(x_0) = g(x_0)$ . We now consider a Lévy process X for which 0 is irregular for  $(0,\infty)$ . Since  $u = x_0$ , we have by Lemma 4.2 and (4.9),

$$g(x_0) \ge E(e^{-q\tau_{0+}}g(x_0 + X_{\tau_{0+}})\mathbf{1}_{\{\tau_{0+} < \infty\}}).$$
(4.23)

It follows from  $u = x_0$  that  $V(x_0) = g(x_0)$  and  $V(x_0-) = E(e^{-q\tau_0+}g(x_0 + X_{\tau_0+})\mathbf{1}_{\{\tau_0+<\infty\}})$ . This proves that there is continuous fit (i.e.  $V(x_0) = V(x_0-)$ ) if and only if the inequality in (4.23) is an equality.

#### 5 Concluding remarks

The optimal stopping problem (1.1) involves the reward function g and the underlying process  $\{X_t\}$  as well as the discount rate  $q \ge 0$ . Motivated by well-known results in the literature, we explored the close connection between increasing and logconcave reward functions and optimal stopping times of threshold type. Specifically in this paper, g is assumed to be nonnegative, nonconstant, increasing, logconcave and right-continuous while  $\{X_t\}$  is either a random walk in discrete time or a Lévy process in continuous time. We showed that there exists a unique threshold  $u \in [-\infty, \infty]$  such that

- (i) the value function V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ ;
- (ii) if  $-\infty \le u < \infty$ , then  $\tau_u = \inf\{t \ge 0 : X_t \ge u\}$  is optimal;
- (iii) if  $u = \infty$ , the stopping region  $\{x : V(x) = g(x)\} = [u, \infty) = \emptyset$  and no optimal stopping time exists in the sense that for any initial state x and for any stopping time  $\tau$ , one can always find another stopping time  $\tau'$  such that  $P_x(\tau' \ge \tau) = 1$  and

$$E_x\left[e^{-q\tau'}g(X_{\tau'}) \mid \mathcal{F}_{\tau}\right] > e^{-q\tau}g(X_{\tau}) \text{ a.s. on } \{\tau < \infty\}.$$

The work of Alili and Kyprianou [1] makes use of a fluctuation identity to give insight into the importance of the role played by the regularity of the paths of  $\{X_t\}$  in the solution for the American put optimal stopping problem. Building on it, we investigated the principle of smooth fit more generally when g is increasing and logconcave. We obtained necessary and sufficient conditions for the smooth fit principle to hold. We also briefly discussed the principle of continuous fit when smooth fit fails.

After the present paper had been submitted, a referee brought to our attention the article by Christensen and Irle [5]. (Note that both [5] and the original version [14] of the present paper were posted on the arXiv in October, 2017.) The authors proposed a general method for finding the optimal threshold for discrete-time optimal stopping problems with general underlying Markov processes  $\{X_n\}_{n\geq 0}$ . By considering an auxiliary problem

involving the associated ascending ladder process, they introduced a threshold  $\alpha^*$  as a natural candidate for the optimal threshold. Assuming that the optimal threshold is greater than  $x_0 := \inf\{s : g(s) > 0\}$  and that for every  $x \in \mathbb{R}$ ,

$$E_x\left[\sup_n e^{-qn}g(X_n)\right] < \infty \text{ and } e^{-qn}g(X_n) \to 0 \text{ a.s. as } n \to \infty,$$
(5.1)

they obtained a sufficient condition for  $\alpha^*$  to be optimal. Furthermore, they showed that the sufficient condition is satisfied when g is increasing and logconcave and  $\{X_n\}_{n\geq 0}$  is a random walk, in which case  $\alpha^*$  coincides with u in (2.2). They also showed that the sufficient condition is satisfied in some well-known problems beyond the random walk setting. On the other hand, in the present paper, for the discrete-time case, we only considered a general random walk  $\{X_n\}_{n\geq 0}$  without imposing condition (5.1) or any other condition. Theorem 2.1 completely characterizes the solution of (1.1) in terms of u, where the full range of u is  $-\infty \leq x_0 \leq u \leq \infty$ . The two extreme cases  $u = x_0$  and  $u = \infty$  required careful analysis especially when g is discontinuous at  $x_0$ . Furthermore, we treated the continuous-time case in some detail with a thorough discussion of the principle of smooth fit. When  $\{X_t\}_{t\geq 0}$ is a Lévy process with 0 irregular for  $(0, \infty)$ , the optimal threshold given in (4.9) is the continuous-time counterpart of u in (2.2), which is of independent interest.

## 6 Proofs of Lemmas 2.3–2.6

**Proof of Lemma 2.3.** (i) For  $a \in [-\infty, y)$ , let  $J_0 := T_a$  and for  $n \ge 1$ ,

$$J_n := \begin{cases} \inf\{j > J_{n-1} : X_j \ge X_{J_{n-1}}\}, & \text{if } J_{n-1} < \infty; \\ \infty, & \text{otherwise.} \end{cases}$$

Here starting at  $X_{T_a} = X_{J_0}$  (if  $T_a < \infty$ ), the (finite)  $J_1, J_2, \ldots$  are the weak ascending ladder epochs and  $X_{J_1}, X_{J_2}, \ldots$  are the corresponding weak ascending ladder heights. Let  $L_n := \min\{J_n, T_y\}$  for  $n \ge 0$ . It is well known (*cf.* Theorem 8.2.5 of Chung [7]) that the random walk  $\{X_n\}$  either satisfies  $\overline{\lim}_{n\to\infty}X_n = +\infty$  a.s. or  $\lim_{n\to\infty}X_n = -\infty$  a.s. If  $\overline{\lim}_{n\to\infty}X_n = +\infty$  a.s., then a.s.  $T_y < \infty$  and  $0 < J_0 < J_1 < J_2 < \cdots$  are all finite, so that  $L_n = \min\{J_n, T_y\} = T_y$  for large n. If  $\lim_{n\to\infty}X_n = -\infty$  a.s., then a.s. there exists a finite  $n' \ge 0$  such that  $J_n = \infty$  for all  $n \ge n'$ , implying that  $L_n = \min\{J_n, T_y\} = T_y$  for all  $n \ge n'$ . Thus, in either case, we have  $L_n = T_y$  for large n a.s. As a consequence,

$$e^{-qL_n}g(X_{L_n})\mathbf{1}_{\{L_n<\infty\}} \to e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}$$
 a.s., (6.1)

which together with  $e^{-qL_n}g(X_{L_n})\mathbf{1}_{\{L_n<\infty\}} \leq \max\{g(y), e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\}$  implies

$$E_x\left(e^{-qL_n}g\left(X_{L_n}\right)\mathbf{1}_{\{L_n<\infty\}}\right) \to E_x\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right).$$
(6.2)

We now prove that for  $n \ge 1$ ,

$$E_x\left(e^{-qL_n}g\left(X_{L_n}\right)\mathbf{1}_{\{L_n<\infty\}}\right) \ge E_x\left(e^{-qL_{n-1}}g(X_{L_{n-1}})\mathbf{1}_{\{L_{n-1}<\infty\}}\right).$$
(6.3)

.

Note that

$$E_{x}\left(e^{-qL_{n}}g\left(X_{L_{n}}\right)\mathbf{1}_{\{L_{n}<\infty\}}\right) = E_{x}\left[e^{-qL_{n-1}}\mathbf{1}_{\{L_{n-1}<\infty\}}E_{x}\left(e^{-q(L_{n}-L_{n-1})}g\left(X_{L_{n}}\right)\mathbf{1}_{\{L_{n}<\infty\}} \mid X_{L_{n-1}}, L_{n-1}\right)\right]$$
(6.4)

For (integer)  $\ell < \infty$  and x' < y, we have

$$\mathcal{L}(L_n - L_{n-1}, X_{L_n} \mathbf{1}_{\{L_n < \infty\}} \mid X_{L_{n-1}} = x', L_{n-1} = \ell) = \mathcal{L}(T_{x'}, X_{T_{x'}} \mathbf{1}_{\{T_{x'} < \infty\}} \mid X_0 = x'),$$

so that

$$E(e^{-q(L_n-L_{n-1})}g(X_{L_n})\mathbf{1}_{\{L_n<\infty\}} \mid X_{L_{n-1}} = x', L_{n-1} = \ell)/g(x')$$
  
= $E_{x'}(e^{-qT_{x'}}g(X_{T_{x'}})\mathbf{1}_{\{T_{x'}<\infty\}})/g(x') \ge E_y(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}})/g(y) \ge 1,$ 

where the first inequality follows from (2.6). So on  $A_{n,y} := \{L_{n-1} < \infty, X_{L_{n-1}} < y\}$ , we have

$$E\left(e^{-q(L_n-L_{n-1})}g(X_{L_n})\mathbf{1}_{\{L_n<\infty\}} \mid X_{L_{n-1}}, L_{n-1}\right) \ge g(X_{L_{n-1}})\mathbf{1}_{\{L_{n-1}<\infty\}}.$$
(6.5)

It is easily seen that on  $\Omega \setminus A_{n,y}$ ,

$$E\left(e^{-q(L_n-L_{n-1})}g(X_{L_n})\mathbf{1}_{\{L_n<\infty\}} \mid X_{L_{n-1}}, L_{n-1}\right) = g(X_{L_{n-1}})\mathbf{1}_{\{L_{n-1}<\infty\}}.$$
(6.6)

By (6.4)–(6.6), (6.3) follows. Since  $T_a = J_0 = \min\{J_0, T_y\} = L_0$ , we have by (6.2) and (6.3)

$$E_x\left(e^{-qT_a}g(X_{T_a})\mathbf{1}_{\{T_a<\infty\}}\right) \le E_x\left(e^{-qL_n}g(X_{L_n})\mathbf{1}_{\{L_n<\infty\}}\right) \to E_x\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right)$$

as  $n \to \infty$ . This proves the desired inequality in Lemma 2.3(i).

(ii) For x < y, the desired inequality in Lemma 2.3(ii) is a consequence of part(i) and  $g(x) \leq E_x \left( e^{-qT_x} g(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right)$ . The proof is complete.

**Proof of Lemma 2.4.** Part(i) can be established along the lines of the proof of Lemma 2.3(i) with minor changes. Part(ii) follows immediately. □

**Proof of Lemma 2.5.** The special (trivial) case that q = 0 and  $E(\xi) \ge 0$  can be treated easily. We now consider the general case  $q \ge 0$  and assume  $E(\xi) < 0$  if q = 0. Let

$$\alpha = \alpha(q) := \sup\{\lambda \ge 0 : \phi(\lambda) = e^q\},\tag{6.7}$$

which is positive for q > 0 and for q = 0 with  $E(\xi) < 0$ .

Suppose  $-\infty < u < \infty$  and let  $V^*(x) = E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right), x \in \mathbb{R}$ . Then  $V^*(x) = g(x)$  for  $x \ge u$ . We need to prove  $V^*(x) = V(x)$  for all x. Since  $V(x) \ge V^*(x)$ , it remains to show  $V^*(x) \ge V(x)$ . By Lemma 2.2, it suffices to prove

$$V^*(x) \ge g(x) \quad \text{for} \quad x < u, \tag{6.8}$$

and

$$V^*(x) \ge E(e^{-q}V^*(x+\xi))$$
 for all  $x$ . (6.9)

Recall that  $u \ge x_0 = \inf\{s : g(s) > 0\}$ , implying that g(y) > 0 for all y > u and  $E_u\left(e^{-qT_u}g(X_{T_u})\mathbf{1}_{\{T_u<\infty\}}\right) > 0$  (since  $P(\xi>0) > 0$ ). By (2.2), we have  $E_y\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right)/g(y)$  $\le 1$  for y > u, which yields that

$$E_u\left(e^{-qT_u}g(X_{T_u})\mathbf{1}_{\{T_u<\infty\}}\right)/g(u) = \lim_{y\to u+} E_y\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right)/g(y) \le 1, \qquad (6.10)$$

where the equality follows from g(u) = g(u+) and the fact that  $E_y\left(e^{-qT_y}g(X_{T_y})\mathbf{1}_{\{T_y<\infty\}}\right)$ (which equals  $E\left(e^{-qT_0}g(y+X_{T_0})\mathbf{1}_{\{T_0<\infty\}}\right)$ ) decreases to  $E_u\left(e^{-qT_u}g(X_{T_u})\mathbf{1}_{\{T_u<\infty\}}\right) > 0$  as  $y \downarrow u$ . Thus, g(u) > 0. Noting that  $g(X_{\tau_u}) \ge g(u)$  on  $\{\tau_u < \infty\}$ , we have

$$V^{*}(x) = E_{x}\left(e^{-q\tau_{u}}g(X_{\tau_{u}})\mathbf{1}_{\{\tau_{u}<\infty\}}\right) \ge g(u)E_{x}\left(e^{-q\tau_{u}}\mathbf{1}_{\{\tau_{u}<\infty\}}\right) > 0 \text{ for all } x.$$

If  $u = x_0$ ,  $V^*(x) > 0 = g(x)$  for x < u. If  $u > x_0$ ,  $E_u\left(e^{-qT_u}g(X_{T_u})\mathbf{1}_{\{T_u < \infty\}}\right)/g(u) = 1$  by (2.7), which together with Lemma 2.3(ii) implies that  $g(x) \leq E_x\left(e^{-q\tau_u}g(X_{\tau_u})\mathbf{1}_{\{\tau_u < \infty\}}\right) = V^*(x)$  for x < u. This proves (6.8).

To prove (6.9), we have by Lemma 2.1 that for x < u,

$$V^*(x) = E_x \left( e^{-q\tau_u} g(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right) = E_x \left( e^{-qT_u} g(X_{T_u}) \mathbf{1}_{\{T_u < \infty\}} \right) = E(e^{-qV^*}(x+\xi)).$$

By (6.10), we also have

$$E(e^{-q}V^*(u+\xi))/V^*(u) = E_u\left(e^{-qT_u}g(X_{T_u})\mathbf{1}_{\{T_u<\infty\}}\right)/g(u) \le 1,$$
(6.11)

implying that  $V^*(u) \ge E(e^{-q}V^*(u+\xi)).$ 

It remains to show (6.9) for x > u  $(> -\infty)$ . Letting  $h(x) := \log g(x)$ , fix an (arbitrary) x > u  $(\ge x_0)$  with c := h'(x-). We have g(x) > 0 and  $0 \le c < \infty$ . It follows from the concavity of h that  $h(y) \le h(x) + c(y-x)$  for all  $y \in \mathbb{R}$ . For each  $w \in [0, \infty)$ , define

$$h_w(y) := \begin{cases} h(x) + c(y - x), & \text{if } y \le x + w; \\ h(y) + h(x) + cw - h(x + w), & \text{if } y > x + w. \end{cases}$$
(6.12)

It is readily seen that  $h_w(y) \ge h(y)$  for all y,  $h_w(x) = h(x)$  and  $h_w(\cdot)$  is increasing, concave and continuous. By the concavity of h, we have for  $0 \le w_1 < w_2$  and for all  $y \in \mathbb{R}$ 

$$0 \le h_{w_2}(y) - h_{w_1}(y) \le h(x + w_1) + c(w_2 - w_1) - h(x + w_2), \tag{6.13}$$

so that  $h_w(\cdot)$  is continuous and increasing in w. Note that  $h_\infty(y) := \lim_{w\to\infty} h_w(y) = h(x) + c(y-x)$  for all  $y \in \mathbb{R}$ .

For  $w \in [0, \infty]$  and  $y \in \mathbb{R}$ , let  $g_w(y) := e^{h_w(y)}$  and

$$U_w(y) := E_y \left( e^{-q\tau_u} g_w(X_{\tau_u}) \mathbf{1}_{\{\tau_u < \infty\}} \right).$$
 (6.14)

Then  $g_w(y) = e^{h_w(y)} \ge e^{h(y)} = g(y)$ , so

$$U_w(y) \ge V^*(y) \text{ for all } y. \tag{6.15}$$

Note that

$$E(e^{-q}g_{\infty}(y+\xi))/g_{\infty}(y) = e^{-q}E(e^{h_{\infty}(y+\xi)-h_{\infty}(y)}) = e^{-q}E(e^{c\xi}) = e^{-q}\phi(c).$$
(6.16)

If  $c \leq \alpha$ , then we have by the convexity of  $\phi$  and (6.7) that  $e^{-q}\phi(c) \leq e^{-q}\phi(\alpha) = 1$ , implying by (6.16) that  $E(e^{-q}g_{\infty}(y+\xi)) \leq g_{\infty}(y)$  for  $y \in \mathbb{R}$ . Thus,  $\{e^{-qn}g_{\infty}(X_n)\}_{n\geq 0}$  (with  $X_0 = x$ ) is a (positive) supermartingale, so that  $E_x\left(e^{-qT_u}g_{\infty}(X_{T_u})\mathbf{1}_{\{T_u<\infty\}}\right) \leq g_{\infty}(x) = g(x) = V^*(x)$ . Therefore,

$$E(e^{-q}V^*(x+\xi))/V^*(x) \le E(e^{-q}U_{\infty}(x+\xi))/g_{\infty}(x) \text{ (by (6.15))}$$
  
=  $E_x \left( e^{-qT_u} g_{\infty}(X_{T_u}) \mathbf{1}_{\{T_u < \infty\}} \right) / g_{\infty}(x) \text{ (by Lemma 2.1 and (6.14))}$   
 $\le 1,$ 

proving (6.9) for  $x > u > -\infty$  with  $c \le \alpha$ . (Recall that c = h'(x-) and  $\alpha$  is given in (6.7).) We now show (6.9) for  $x > u > -\infty$  with  $c > \alpha > 0$ . For  $w \in [0, \infty]$ , let

$$f(w) := E_x \left( e^{-qT_x} g_w(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right) / g(x).$$
(6.17)

Since  $g_0(y) = g(y)$  for all  $y \ge x$  and since x > u, we have by (2.2) that

$$f(0) = E_x \left( e^{-qT_x} g_0(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right) / g(x) = E_x \left( e^{-qT_x} g(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right) / g(x) \le 1.$$

In addition, we have by (6.16) that  $E(e^{-q}g_{\infty}(y+\xi))/g_{\infty}(y) = e^{-q}\phi(c) > e^{-q}\phi(\alpha) = 1$ , implying that  $\{e^{-qn}g_{\infty}(X_n)\}_{n\geq 0}$  (with  $X_0 = x$ ) is a submartingale, so that

$$E_x\left(e^{-qT_x^n}g_{\infty}(X_{T_x^n})\right) \ge g_{\infty}(x) = g(x) \text{ for } n = 1, 2, \dots,$$
 (6.18)

where  $T_x^n := \min\{T_x, n\}$ . Recall that  $E(\xi) < 0$  if q = 0, in which case  $\lim_{n \to \infty} X_n = -\infty$ a.s. and  $\lim_{n \to \infty} g_{\infty}(X_n) = 0$  a.s. Since for all n,

$$e^{-qT_x^n}g_{\infty}(X_{T_x^n}) \le \max\{e^{-qn}g_{\infty}(x), e^{-qT_x}g_{\infty}(X_{T_x})\mathbf{1}_{\{T_x<\infty\}}\}$$
 a.s.

and since  $e^{-qT_x^n}g_{\infty}(X_{T_x^n}) \to e^{-qT_x}g_{\infty}(X_{T_x})\mathbf{1}_{\{T_x<\infty\}}$  a.s. as  $n \to \infty$ , we have by (6.17) and (6.18) that

$$f(\infty) = E_x \left( e^{-qT_x} g_{\infty}(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right) / g(x) = \lim_{n \to \infty} E_x \left( e^{-qT_x^n} g_{\infty}(X_{T_x^n}) \right) / g(x) \ge 1.$$

Furthermore, by (6.13), for  $0 \le w_1 < w_2 < \infty$ ,

$$1 \le f(w_2)/f(w_1) \le e^{h(x+w_1)+c(w_2-w_1)-h(x+w_2)},$$

implying that f(w) is continuously increasing to  $f(\infty)$  as  $w \to \infty$ . It follows from  $f(0) \le 1 \le f(\infty)$  that f(w') = 1 for some  $w' \in [0, \infty]$ . Noting that  $V^*(x) = g(x) = g_{w'}(x)$ , we have

$$E(e^{-q}V^*(x+\xi))/V^*(x) \le E(e^{-q}U_{w'}(x+\xi))/g_{w'}(x) \text{ (by (6.15))}$$
  
=  $E_x \left(e^{-qT_u}g_{w'}(X_{T_u})\mathbf{1}_{\{T_u<\infty\}}\right)/g_{w'}(x) \text{ (by Lemma 2.1)} (6.19)$   
 $\le E_x \left(e^{-qT_x}g_{w'}(X_{T_x})\mathbf{1}_{\{T_x<\infty\}}\right)/g_{w'}(x) = f(w') = 1,$ 

where the second inequality follows by Lemma 2.3(i) applied to  $g_{w'}$  (which is increasing and logconcave). This proves (6.9) for  $x > u > -\infty$  with  $c > \alpha > 0$ , and establishes the optimality of  $\tau_u$  for the case  $-\infty < u < \infty$ .

To prove the optimality of  $\tau_u$  for  $u = -\infty$ , we approximate g(x) by a sequence of increasing and logconcave functions  $g_n(x) := g(x)\mathbf{1}_{[-n,\infty)}(x)$ ,  $n = 1, 2, \ldots$ . Let  $u_n$  be defined as in (2.2) with g replaced by  $g_n$ . Since  $u = -\infty$ , we have  $u_n = -n$ , so that  $\tau_{u_n} = \tau_{-n}$  is optimal for the optimal stopping problem (1.1) with g replaced by  $g_n$ . Since  $g_n \nearrow g$  as  $n \to \infty$ , it is easily seen that V(x) = g(x) for all x, implying that  $\tau_{-\infty}$  is optimal.

Finally, to show V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ , all that remains to be done is to prove V(x) > g(x) for x < u. For x < u with g(x) > 0, we have by (2.2) that  $g(x) < E_x \left( e^{-qT_x} g(X_{T_x}) \mathbf{1}_{\{T_x < \infty\}} \right) \le V(x)$ . For x < u with g(x) = 0, g(x) < V(x) holds trivially. The proof of Lemma 2.5 is complete.  $\Box$ 

**Proof of Lemma 2.6.** Note that for  $x \ge x'$ ,  $E_x(e^{-qT_x}g(X_{T_x})\mathbf{1}_{\{T_x<\infty\}}) \le \sup_{y\in\mathbb{R}} g(y) = c = g(x)$ , implying that  $u \le x'$ . For k = 1, 2, ..., let  $\{X_n^{(k)}\}_{n\ge 0}$  be a random walk generated by (truncated) increments  $\xi_i^{(k)} := \min\{\xi_i, k\}, i = 1, 2, ...$  For  $x \in \mathbb{R}$ , define  $V_k(x) := \sup_{\tau \in \mathcal{M}^{(k)}} E_x\left(e^{-q\tau}g(X_{\tau}^{(k)})\mathbf{1}_{\{\tau<\infty\}}\right)$ , where  $\mathcal{M}^{(k)} \subset \mathcal{M}$  is the class of stopping times with values in  $[0, \infty]$  with respect to the filtration  $\{\mathcal{F}_n^{(k)}\}_{n\ge 0}$ , with  $\mathcal{F}_n^{(k)} := \sigma\{\xi_1^{(k)}, \ldots, \xi_n^{(k)}\} \subset \sigma\{\xi_1, \ldots, \xi_n\} := \mathcal{F}_n$ . Since  $\{\xi_n\}$  is i.i.d. and  $\{X_n^{(k)}\}$  is Markov, it is not difficult to see that the value function  $V_k(x)$  cannot be increased by taking stopping times in  $\mathcal{M}$ , i.e.

$$V_k(x) = \sup_{\tau \in \mathcal{M}^{(k)}} E_x \left( e^{-q\tau} g(X_{\tau}^{(k)}) \mathbf{1}_{\{\tau < \infty\}} \right) = \sup_{\tau \in \mathcal{M}} E_x \left( e^{-q\tau} g(X_{\tau}^{(k)}) \mathbf{1}_{\{\tau < \infty\}} \right).$$
(6.20)

For any  $\tau \in \mathcal{M}$ , we have  $e^{-q\tau}g(X_{\tau}^{(k)})\mathbf{1}_{\{\tau < \infty\}} \nearrow e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau < \infty\}}$  a.s. as  $k \to \infty$ , so that

$$E(e^{-q\tau}g(X_{\tau}^{(k)})\mathbf{1}_{\{\tau<\infty\}}) \nearrow E(e^{-q\tau}g(X_{\tau})\mathbf{1}_{\{\tau<\infty\}}) \text{ as } k \to \infty.$$

It follows that

$$V_k(x) \nearrow V(x) \text{ as } k \to \infty.$$
 (6.21)

Let  $T_x^{(k)} := \inf\{n \ge 1 : X_n^{(k)} \ge x\}$  and

$$u_k := \inf \left\{ x \in \mathbb{R} : E_x \left( e^{-qT_x^{(k)}} g(X_{T_x^{(k)}}^{(k)}) \mathbf{1}_{\{T_x^{(k)} < \infty\}} \right) / g(x) \le 1 \right\} \le x' < \infty.$$

Since  $E(e^{\lambda\xi^{(k)}}) < \infty$  for all  $\lambda \ge 0$ , we have by Lemma 2.5 that

$$V_k(x) = E_x\left(e^{-q\tau_{u_k}^{(k)}}g(X_{\tau_{u_k}^{(k)}}^{(k)})\mathbf{1}_{\{\tau_{u_k}^{(k)}<\infty\}}\right) > 0 \text{ for all } x,$$

where  $\tau_{u_k}^{(k)} := \inf\{n \ge 0 : X_n^{(k)} \ge u_k\}$ . Since  $V_{k+1}(x) \ge V_k(x)$  for all x, we have  $g(u_{k+1}) = V_{k+1}(u_{k+1}) \ge V_k(u_{k+1}) \ge g(u_{k+1})$ . So  $g(u_{k+1}) = V_k(u_{k+1})$ , implying that  $u_{k+1} \ge u_k$ .

Let  $u_{\infty} = \lim_{k \to \infty} u_k$ . We prove the optimality of  $\tau_u$  in two steps. We show in step 1 that  $\tau_{u_{\infty}}$  is optimal and in step 2 that  $u_{\infty} = u$ .

Step 1. We show that  $\tau_{u_{\infty}}$  is optimal, i.e.

$$V(x) = E_x(e^{-q\tau_{u_{\infty}}}g(X_{\tau_{u_{\infty}}})\mathbf{1}_{\{\tau_{u_{\infty}}<\infty\}}) \text{ for all } x.$$
(6.22)

For any  $x \ge u_{\infty}$ , we have  $x \ge u_k$  and  $V_k(x) = g(x)$  for all k, which implies by (6.21) that  $V(x) = \lim_{k\to\infty} V_k(x) = g(x)$ , establishing (6.22) for  $x \ge u_{\infty}$ . It remains to prove (6.22) for  $x < u_{\infty}$ . It suffices to show for  $x < u_{\infty}$  that

$$V_k(x) = E_x(e^{-q\tau_{u_k}^{(k)}}g(X_{\tau_{u_k}^{(k)}}^{(k)})\mathbf{1}_{\{\tau_{u_k}^{(k)}<\infty\}}) \to E_x(e^{-q\tau_{u_\infty}}g(X_{\tau_{u_\infty}})\mathbf{1}_{\{\tau_{u_\infty}<\infty\}}) \text{ as } k \to \infty.$$
(6.23)

We argue below that with  $X_0 = x < u_{\infty}$ , as  $k \to \infty$ 

$$e^{-q\tau_{u_k}^{(k)}}g(X_{\tau_{u_k}^{(k)}}^{(k)})\mathbf{1}_{\{\tau_{u_k}^{(k)}<\infty\}} \to e^{-q\tau_{u_\infty}}g(X_{\tau_{u_\infty}})\mathbf{1}_{\{\tau_{u_\infty}<\infty\}} \text{ a.s.},$$
(6.24)

which together with the bounded convergence theorem implies (6.23). We now show that (6.24) holds a.s. on  $\{\tau_{u_{\infty}} < \infty\}$  and on  $\{\tau_{u_{\infty}} = \infty\}$  separately. Let  $\Delta := \max_{j \le \tau_{u_{\infty}}} \xi_j < \infty$ on  $\{\tau_{u_{\infty}} < \infty\}$ . Then, for  $k > \Delta$ ,  $X_i^{(k)} = x + \sum_{j=1}^i \xi_j^{(k)} = x + \sum_{j=1}^i \xi_j = X_i$  for all  $i \le \tau_{u_{\infty}}$ . Letting  $\Delta' := \max_{0 \le i < \tau_{u_{\infty}}} X_i$  ( $< u_{\infty}$ ), choose a sufficiently large  $k_0$  such that  $k_0 > \Delta$  and  $u_{k_0} > \Delta'$ . Thus,  $\tau_{u_k}^{(k)} = \tau_{u_{\infty}}$  and  $X_{\tau_{u_k}^{(k)}}^{(k)} = X_{\tau_{u_{\infty}}}$  for all  $k \ge k_0$ , implying that the two sides of (6.24) are equal for all  $k \ge k_0$ . So (6.24) holds a.s. on  $\{\tau_{u_{\infty}} < \infty\}$ .

To show (6.24) holds a.s. on  $\{\tau_{u_{\infty}} = \infty\}$ , note that the random walk  $\{X_0, X_1, \ldots\}$  either satisfies  $\overline{\lim}_{n\to\infty} X_n = +\infty$  a.s. or  $\lim_{n\to\infty} X_n = -\infty$  a.s. If  $\overline{\lim}_{n\to\infty} X_n = +\infty$  a.s., then  $\tau_{u_{\infty}} < \infty$  a.s., so that trivially (6.24) holds a.s. on  $\{\tau_{u_{\infty}} = \infty\}$ . Now suppose  $\lim_{n\to\infty} X_n = -\infty$  a.s. Then on  $\{\tau_{u_{\infty}} = \infty, \lim_{n\to\infty} X_n = -\infty\}$ , there is an  $n_0 \in \mathbb{N}$  such that  $X_n < u_{\infty}$  for  $0 \le n \le n_0$  and  $X_n < u_{\infty} - 1$  for  $n > n_0$ . Let  $0 < \varepsilon < 1$  be such that  $\varepsilon < u_{\infty} - \max\{X_0, X_1, \ldots, X_{n_0}\}$ , so that  $X_n < u_{\infty} - \varepsilon$  for all n. Choose  $k_1$  such that  $u_k > u_{\infty} - \varepsilon$  for all  $k \ge k_1$ . For  $k \ge k_1, X_n^{(k)} \le X_n < u_{\infty} - \varepsilon < u_k$  for all n, so that  $\tau_{u_k}^{(k)} = \infty$  for  $k \ge k_1$ . Hence, on  $\{\tau_{u_{\infty}} = \infty, \lim_{n\to\infty} X_n = -\infty\}$ , both sides of (6.24) equal 0 for  $k \ge k_1$ . It follows that (6.24) holds a.s. on  $\{\tau_{u_{\infty}} = \infty\}$ .

Step 2. We now prove that  $u_{\infty} = u$ . If  $u_{\infty} = -\infty$ , then  $x_0 = -\infty$ , i.e. g(x) > 0 for all x. By the optimality of  $\tau_{u_{\infty}} = \tau_{-\infty} = 0$ ,  $g(x) = V(x) \ge E_x \left( e^{-qT_x} g(X_{T_x}) \mathbf{1}_{T_x < \infty} \right)$  for all x, implying that  $u = -\infty$ .

If  $u > u_{\infty} > -\infty$ , we have by (6.22) that  $g(u_{\infty}) = V(u_{\infty}) > 0$  and by (2.2) that

$$1 < E_{u_{\infty}}(e^{-qT_{u_{\infty}}}g(X_{T_{u_{\infty}}})\mathbf{1}_{\{T_{u_{\infty}}<\infty\}})/g(u_{\infty}) \le V(u_{\infty})/g(u_{\infty}) = 1,$$

a contradiction. So  $u \leq u_{\infty}$ . Now suppose  $u < u_{\infty}$ . Let x be such that  $u < x < u_{\infty}$ . By (2.2),  $E_x(e^{-qT_x}g(X_{T_x})\mathbf{1}_{\{T_x<\infty\}})/g(x) \leq 1$ , which by Lemma 2.4(ii), implies that

$$g(x) \ge E_x(e^{-q\tau_{u_\infty}}g(X_{\tau_{u_\infty}})\mathbf{1}_{\{\tau_{u_\infty}<\infty\}}) = V(x).$$
(6.25)

Since  $x < u_{\infty}$ , we can choose k such that  $x < u_k$ . By Lemma 2.5 applied to the random walk with increments  $\xi_i^{(k)}$  for which  $V_k$  is the value function and  $u_k$  is the optimal threshold, we have  $g(x) < V_k(x) \le V(x)$ , contradicting (6.25). This proves  $u = u_{\infty}$ .

Finally, it follows easily from the optimality of  $\tau_u$  that V(x) > g(x) for x < u and V(x) = g(x) for  $x \ge u$ . The proof is complete.

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